Logistics Management Institute

Resource Reallocation Methodology for the U.S. Army Center for Health Promotion and Preventive Medicine

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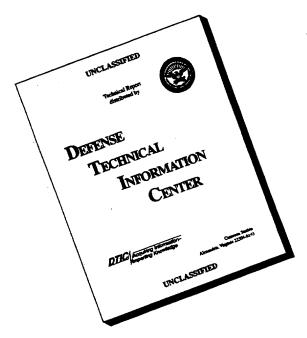
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Gary M. Bratt Jim Evenden

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Resource Reallocation Methodology for the U.S. Army Center for Health Promotion and Preventive Medicine

Executive Summary

The U.S. Army Center for Health Promotion and Preventive Medicine has 49 programs providing more than 500 identifiable products and services. It needs to reallocate resources to support new responsibilities in three new mission areas. The organization is seeking reliable and objective methods for this reallocation, ones that will integrate strategy, mission focus, communication, and marketing, and allow it to look at itself as a whole rather than as many separate program entities.

The Logistics Management Institute has developed five tools to address resource reallocation:

- Criteria that support the organizational strategy and mission focus.
- ♦ A weighting procedure to determine which criteria are the most important.
- ◆ A procedure to rank and prioritize programs by applying the weighted criteria.
- ◆ A procedure to identify products and services for reallocation, taking into account the program ranking score and the results of the program manager's ranking of his program's products and services.
- ◆ A mathematical model to be used for resource allocation and reallocation.

We recommend the following actions:

- ◆ The U.S. Army Center for Health Promotion and Preventive Medicine should use the tools for resource allocation and reallocation.
- ◆ It should also revise and standardize the products and services to highlight core and special capabilities.

Using these tools and taking these actions will provide a basis for the organization to become the leader in health promotion and preventive medicine into the 21st century.

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CHAPTER 1

Introduction

BACKGROUND

The lineage of the U.S. Army Center for Health Promotion and Preventive Medicine (USACHPPM) can be traced back more than 50 years to the Army Industrial Hygiene Laboratory, established at the beginning of World War II. Its mission was to identify and eliminate health hazards at Army-operated industrial plants, arsenals, and depots.

Until recently, this organization was nationally and internationally known as the U.S. Army Environmental Hygiene Agency, or AEHA. Its mission had expanded to support the worldwide preventive medicine programs of the Army, DoD, and other federal agencies.

Today, it has been redesignated USACHPPM and given significant additional responsibility. Its mission is to provide worldwide operational support for integrating preventive medicine, public health, and health promotion and wellness services into all aspects of the Army. To accomplish these new missions, it has created three new directorates: Health Promotion and Wellness, Epidemiology and Disease Surveillance, and Field Preventive Medicine.

THE PROBLEM

The reorganization into USACHPPM came without the additional resources required to make the new mission areas fully functional. The leadership is faced with the task of reallocating existing resources to meet the new mission requirements. Its desire is to shift resources from lower-priority products and services to those with higher priority. To do so, USACHPPM needs a method to rank its products and services and identify specific ones to discontinue in favor of others.

THE STUDY OBJECTIVE

The objective of this study was twofold:

 To develop a process for ranking products and services that would enable the USACHPPM leadership to reallocate resources to higher-priority programs To evaluate the application of the process and identify possible sources of bias and inconsistency.

Organizational Profile

Structure

The organization is divided into seven mission technical directorates, and an administrative directorate currently controlled by the Chief of Staff. The mission directorates provide products and services to external customers, while functions under the Chief of Staff provide products and services primarily to internal customers. The major elements within these directorates are shown in Figure 1-1.

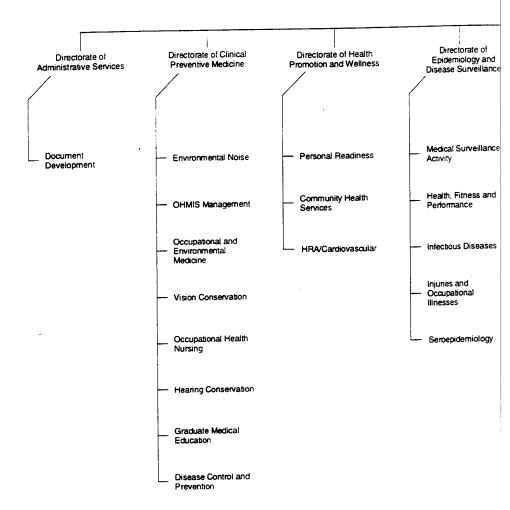
Budget

The total budget for USACHPPM has increased over the last five years due in part to increased Defense Health Program (DHP) and reimbursable funding. Reimbursable funding has increased 500 percent since FY90. Defense Health Program funding still has not kept pace with increasing mission requirements. Increased mission requirements to provide worldwide operational support for integrating preventive medicine, public health, and health promotion and wellness services have caused further strain. The initial budget for FY95 appears in Table 1-1.

Table 1-1.FY95 Initial DHP and Reimbursable Budget (\$000)

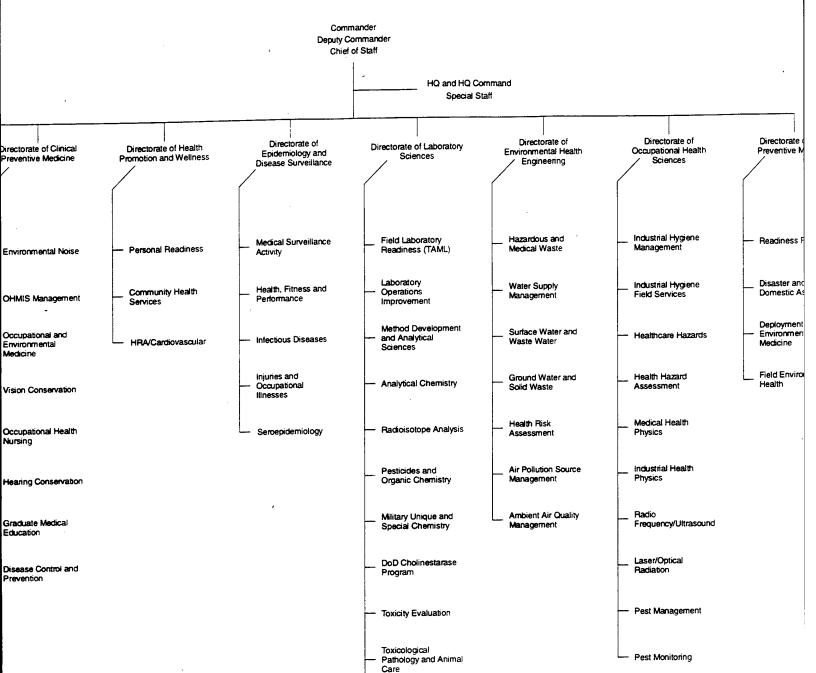
Organization element	Defense health program	Reimbursable
Health Promotion and Wellness	210	
Epidemiology and Disease Surveillance	200	
Field Preventive Medicine	453	
Occupational Health Sciences	5,412	3,932
Environmental Health Engineering	3,609	8,962
Clinical Preventive Medicine	3,002	253
Laboratory Sciences	4,659	2,866
Administrative Services	3,595	
Direct Support Activity — North	635	
Direct Support Activity — South	800	
Direct Support Activity — West	1,046	
Other	1,295	
Total	24,916	16,013





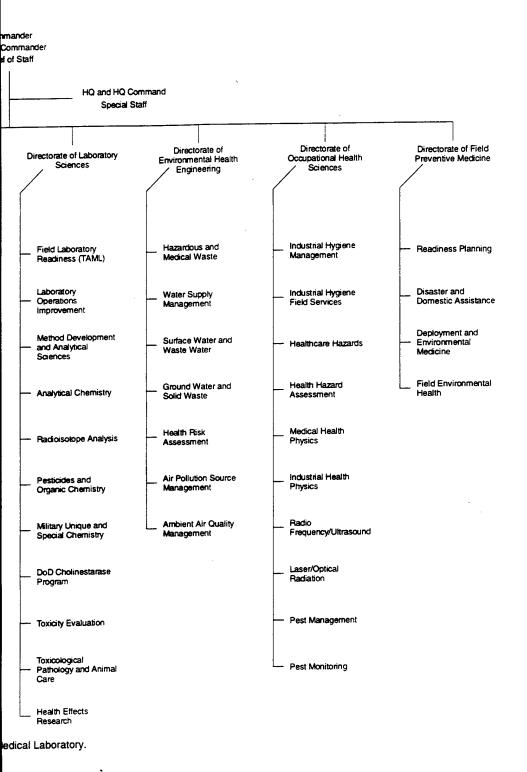
Note: HQ = Headquarters; OHMIS = Occupational Health Management Information System; HRA = Health Risk Assessment; TAML = Theater Are

Figure 1-1. USACHPPM Organization



rmation System; HRA = Health Risk Assessment; TAML = Theater Area Medical Laboratory.

Health Effects Research



Mission

The USACHPPM supports the worldwide health promotion and preventive medicine programs of the U.S. Army.

Its mission is threefold: It provides worldwide scientific expertise and services in the areas of clinical and field preventive medicine, environmental and occupational health, health promotion and wellness, epidemiology and disease surveillance, and related laboratory sciences; it provides regionally focused, split-based support to Commanders in Chief (CINCs), major Army commands, major subordinate commands, and medical treatment facilities through subordinate elements; and it provides policy development recommendations for program areas.

The organization executes this mission through the technical directorates and five satellite activities. It has three direct support activities within the continental United States and two activities overseas.

Programs

Each of 49 separate program areas is managed by a program manager, who is responsible for delivering products and services. The program managers usually work for a director, who supervises several program managers within a functional area. A listing of the program areas by directorate is presented in Appendix A.

Products and Services

The USACHPPM provides more than 500 products and services to both internal and external customers.

Internal products include briefings, management reports, publications, technical reports, document reviews, exhibits, and visual information. Internal services include financial management, information management, personnel and logistical management, security and safety programs, training and professional development, laboratory analyses, consultations, method development, and facilitation.

External products include technical reports, document reviews, health risk assessments, publications, automated occupational and environmental information management, public and community relations information, health hazard assessments, and professional technical papers. External services include laboratory analyses, consultations, field studies, training, policy review and development, analytical methods, environmental audits, occupational health evaluations, design reviews, and professional committee representations. A detailed listing of program products and services is presented in Appendix B.

STUDY FRAMEWORK

The rest of the report presents

- an overview of the process using the key strategies as a basis for establishing the resource allocation and reallocation methodology in Chapter 2,
- the selection of criteria for ranking products and services and how we established the relative weight of the criteria in Chapter 3,
- the ranking of programs using the weighted criteria in Chapter 4,
- the ranking of products and services using the weighted criteria in Chapter 5,
- the method for allocating and reallocating resources in Chapter 6, and
- the conclusions and recommendations made as a result of the study.

CHAPTER 2

Reallocation Process

OVERVIEW

Our goal was to develop a methodology to rank technical products and services that was reasonable, thorough, logical, and impartial. This would allow USACHPPM to decide on reallocating resources to higher-priority program products and services. The process is depicted in Figure 2-1. The steps in our study approach are listed in Appendix C.

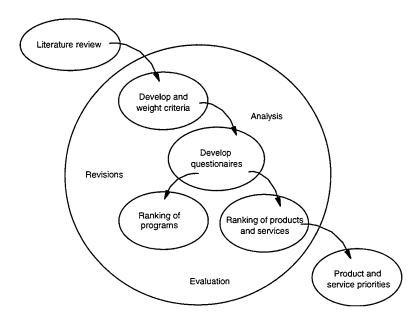


Figure 2-1.
Reallocation Process

KEY STRATEGIES AND MISSION FOCUS

The USACHPPM had established five key strategies and a short-term mission focus based on the strategy, to assist it in fully implementing its new missions in health promotion and preventive medicine. The five key strategies and the resultant mission focus are shown in Figure 2-2 and in more detail in Appendix D. The organization's strategic and historical documents and other DoD and Army documents reviewed during the study are listed in the bibliography.

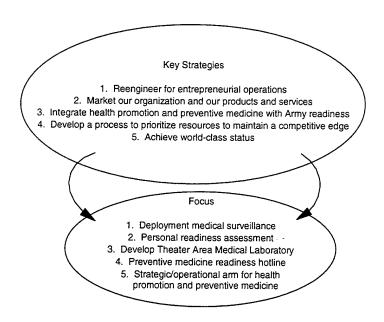


Figure 2-2.
USACHPPM Key Strategies and Mission Focus

Using the key strategies as the basis for establishing a resource allocation methodology, we determined the fundamental issues and in turn developed the criteria and measures based on these issues. The criteria were then weighted using pair-wise comparison. The weighted criteria were applied to all 49 programs within USACHPPM in order to determine their relative rank. The same criteria were then applied to all the products and services to determine their relative ranking within directorates. We then applied the reallocation method to determine the relative ranking of each product or service within USACHPPM as a whole. Both the Logistics Management Institute (LMI) and USACHPPM ranked the programs using their respective weighted criteria. We ranked the regrouped products and services using our weighted criteria. The USACHPPM will have their directors and program managers rank their original products and services using their weighted criteria sometime in the future.

We looked at several alternatives to determine the weighting of the criteria. These methods involved the use of software packages such as Best Choice, Expert Choice, and Logical Decisions. After testing the several methods, it was clear that the Best Choice method of pair-wise comparison was the best alternative and would provide the results required for this study. Our selection was based on ease of use, scientific validity based on the documentation, level of effort required to learn, level of effort required for data input, and presentation of results.

During this whole process, we used continuous review and evaluation to confirm that the results obtained made sense and were in line with the strategies and mission focus. Knowing the number of man-years needed, the method can be used as a basic tool to determine the reallocation of resources from lower-priority program products and services to higher-priority ones.

The next chapter explains how we selected criteria for ranking products and services, and how we established the relative weight of the criteria.

Chapter 3

Criteria Measures and Weighting

We reviewed the USACHPPM strategic plan and historical planning documents to help us develop the criteria and the quantitative measurement system for ranking the products and services. The primary document was the *Mission Statement and Key Strategies* (strategic plan). We also used several concepts presented in the *Organizational Design Review* (prepared by a U.S. Army Medical Command task force) to develop our criteria. The criteria we developed, shown in Figure 3-1, capture the major concepts in these key documents.

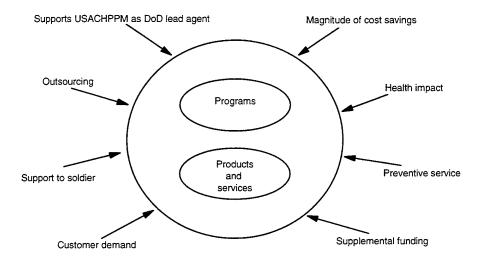


Figure 3-1.
Selected Criteria

DEFINING THE CRITERIA

The following definitions were developed to standardize the meaning of each criterion and minimize individual interpretation:

- *Health impact.* Promotes or maintains the health of individuals by mitigating health risk.
- Support to soldier. Supports CINCs and commanders in warfighting and other military operations.

- ◆ Supports USACHPPM as a DoD lead agent. Increases the visibility or influence of USACHPPM in health promotion and preventive medicine within DoD.
- Magnitude of cost savings. Saves dollars, avoids costs, or reduces compensation costs in an average year.
- Outsourcing. How critical the in-house performance of this product or service is to USACHPPM, and whether other organizations could or should perform the service or provide the product.
- Customer demand. The customers request the product or service.
- Supplemental funding. Has generated supplemental (or reimbursable) funding from external sources.
- ◆ Preventive service. Proaction to maintain or promote the health and wellness of personnel (the total Army family, including all active, reserve, and other beneficiaries).

CRITERIA MEASURES

We developed a measurement system for each criterion, to provide a frame work for assessing programs, products, and services against each criterion uniformly and quantifiably.

The criteria measures had a range of defined descriptive quantifiers, with a value assigned, which allowed individuals to evaluate each program, product, or service against each criterion. The measurement system provided a means to assign a quantitative score based on each individual criterion. The sum of the individual scores for each program, product, or service provided a means for ranking them against each other.

As an example, the measure for health impact is "How severe is the impact on the health of the population affected if this product or service is not performed?" Descriptive quantifiers for this measure with their assigned value are as follows:

- ◆ Permanent loss from work force [military mission disease and nonbattle injury (DNBI) resulting in evacuation; in the noncombat sector, injury or illness resulting in disability] equals a value of 5.
- Chronic disease resulting in long-term medical treatment and compensation costs equals a value of 4.
- Illness or injury resulting in lost work time equals a value of 3.

- Mild illness or injury resulting in reduced job performance equals a value of 2.
- Minimal health impact equals a value of 1.

Other measures developed for the remaining criteria included:

- How large is the population affected by the performance of this product or service in an average year?
- How does the performance of this product or service help, in a proactive way, to promote health or wellness, or prevent disease or nonbattle injury?
- How does the performance of this product or service support the CINCs and commanders?
- ◆ How well does the performance of this product or service support tri-Service or DoD health promotion and preventive medicine?
- Should this product or service be outsourced?
- How great is the demand for this product or service?
- How large are the savings achieved by performing this product or service?
- How much external supplemental funding is generated by this product or service?

Detailed descriptions of the criteria and measures are contained in Appendix E.

Criteria Weighting

The criteria are not equally important, so we established their relative importance by weighting them via computer-generated pair-wise comparisons (more detailed information is contained in Appendix F).

Pair-wise comparison determines what people believe to be the more important choice, and to what degree, between two individual criteria. We used this process to establish the criterion weights because it is a valuable tool for quantifying personal preferences. Since it increases the accuracy of comparison of items to be differentiated, it provides a method for reliably determining the relative levels of importance of criteria, as viewed subjectively.

Statistics should not be vigorously applied to this process since results are based on individual preferences and may vary based on which individuals are in the sample.

Options for Weighting the Selection Criteria

A group of people had to be chosen to weight the selection criteria. Several different groups of individuals were considered; each group is described along with the advantages and disadvantages of using each to weight the criteria.

OPTION 1

The first option would be to have the Command Group (Commander, Deputy Commander, and Chief of Staff) weight the criteria. The following would be advantages of this approach:

- It would reinforce and clarify the senior leadership's commitment to the strategy.
- It would enable senior leaders to focus products and services on strategic objectives.
- It would provide a clear message to staff on the organization's direction.

The disadvantages would be the following:

- The directors would not be involved.
- The program managers would not be involved.
- The Medical Command would have no input.
- The small decision group of only three people would lessen buy-in and ownership in the process.

OPTION 2

The second option would be to poll the full leadership (Commander, Deputy Commander, Chief of Staff, Executive Officer, Science Advisor, Directors, Direct Support Activity Commanders, Medical Command, and Office of the Surgeon General representatives).

The following would be advantages of this approach:

- It would reinforce and clarify the full leadership commitment to the strategy.
- It would enable leaders to focus products and services on strategic objectives.

- It would provide a clear message to program managers on the organization's direction.
- It would involve directors in establishing what is important.
- It would involve Medical Command input.
- The decision group would not be too large.

A disadvantage of this approach is that the program managers would not be involved.

OPTION 3

The third option would involve the full leadership plus selected program managers (Commander, Deputy Commander, Chief of Staff, Executive Officer, Science Advisor, Directors, Direct Support Activity Commanders, Medical Command, Office of the Surgeon General representatives, and two program managers from each directorate).

The advantages of this approach would be the following:

- ◆ It would involve program managers in establishing what is important.
- It would reinforce and clarify leadership and program manager commitment to the strategy.
- It would involve directors in establishing what is important.
- ◆ It would involve Medical Command input.
- The focus of products and services on the strategic objectives would be balanced.

However, this option would have the following disadvantages:

- The addition of program managers may dilute or offset the leadership's goals and objectives.
- It may not enable the organization to focus its products and services on the strategic objectives.

OPTION 4

The fourth option would be to have the program managers weight the selection criteria.

An advantage of this approach is that program managers would be charting their own destiny.

The following would be disadvantages of this approach:

- It would not reinforce and clarify leadership's commitment to the strategy.
- It may not enable the organization to focus its products and services on the strategic objectives.
- It would offer no clear message from senior leaders to the staff on the organization's direction.
- The USACHPPM Command Group would not be involved.
- The directors would not be involved.
- The Medical Command would have no input.

Preferred Option

Based on the options considered, Option 2, using the full leadership, is the best for weighting the criteria. It allows the leadership to establish the priorities of the organization based on its strategy. It clearly sends a message to the organization on where program managers are to focus and what they are to execute.

Testing the Weighting Process

We performed a pilot test to determine whether the process would work as conceived or whether modifications would be needed. The pilot test also validated the utility of the instruction sheet. We analyzed the results to establish that they made sense and aligned with the organizational strategy and mission focus. The results of our weighting of the criteria during the pilot test are in Table 3-1.

The results obtained in the pilot test aligned with the USACHPPM organizational strategy and mission focus.

Criteria Weighting by Leadership

Based on the results of the pilot test, the USACHPPM leadership weighted the criteria using the instruction sheet (Appendix F). The results are shown in Table 3-2.

Table 3-1.Criteria Weighting — Pilot Test

Criterion	Score
Health impact	100.0
Support to soldier	86.0
Magnitude of cost savings	52.0
Preventive service	48.0
Supports USACHPPM as DoD lead agent	26.0
Customer demand	21.0
Supplemental funding	21.0
Outsourcing	10.5

^a Maximum = 100 percent.

Table 3-2.Criteria Weighting — USACHPPM

Criterion	Score
Support to soldier	100.0
Health impact	88.1
Preventive service	56.0
Customer demand	36.0
Supports USACHPPM as DoD lead agent	35.3
Magnitude of cost savings	27.0
Supplemental funding	15.0
Outsourcing	12.6

^a Maximum = 100 percent.

The USACHPPM criteria weighting results made sense and aligned with the organizational strategy and mission focus. The next step, described in Chapter 4, was to rank programs using the weighted criteria.

CHAPTER 4

Ranking Programs

With the criteria and their relative weights established, the next step in the resource reallocation process was to rank the 49 programs.

OPTIONS FOR RANKING PROGRAMS

We considered the same groups for weighting the criteria as for ranking the programs. The advantages and disadvantages of using each group are the same as those enumerated in Chapter 3.

As during the selection of a group for weighting the criteria, based on the options considered and the concerns addressed in Chapter 3, the second option, involving the leadership, was the best one for ranking the programs. It allows the leaders to establish the overall program priorities of the organization based on their strategy, and it clearly sends a message to the organization on where program managers are to focus and what they are to execute.

APPLYING THE WEIGHTED CRITERIA

Not all of the programs are of equal importance, so the eight weighted criteria were applied to the programs to establish their relative importance (rank).

Each program is rated against each criterion individually. Adding the weighted criterion scores results in a ranking value for the program. For example, for Program 16, Pesticide Management, the ranking value would be the sum

(criterion 1 measure numerical value \times criterion 1 weighted value) + (criterion 2 measure numerical value \times criterion 2 weighted value) + ... (criterion n measure numerical value \times criterion n weighted value).

This computation is repeated for all the other programs. When all 49 programs have been rated, the ranking scores in descending order establish a program priority list (the higher the number, the higher the program's priority for receiving resources).

Instructions and a sample questionnaire for ranking the programs are in Appendix G. They were used in conjunction with a matrix spreadsheet listing the programs down the side and the criteria measure questions across the top.

Pilot Testing the Process

As with the weighting of the criteria, we performed a pilot test to determine whether the ranking process would work as conceived or whether modifications would be needed. The test also validated the utility of the instruction sheet. We analyzed the results to establish that they made sense and aligned with the organizational strategy and mission focus. We ranked each of the 49 programs using the eight weighted criteria. An extract of the pilot test results is in Table 4-1. The maximum weighted ranking value that can be achieved is 15.5.

Table 4-1.Top and Bottom Priority Programs — Pilot Test

Program number	Program name	Weighted ranking ^a
35	Readiness Planning	14.0
21	Personal Readiness	13.7
30	Army Medical Surveillance Activity	12.9
40	Deployment and Environmental Medicine	12.3
41	Health Promotion Program Evaluation and Assessment	12.0
69	Health Hazard Assessment	11.5
77	Analytical Chemistry	6.9
80	Pesticides and Organic Chemistry	6.8
17	Pesticide Monitoring	6.8
79	Radioisotope Analysis	6.5
72	Laboratory Operations Improvement	6.1
82	Military-Unique and Special Chemistry	5.8

^aMaximum = 15.5.

To evaluate the impact of the lower-weighted criteria on the ranking of the programs, we eliminated all scores associated with the four lowest criteria. The results indicated that the four lowest criteria were not a major factor in the program ranking. The top programs remained at the top, and the bottom programs remained at the bottom. The few discrepancies noted in the center of the program ranking were due to the fact that all the low criteria received high numerical measure values.

The results obtained in the pilot test aligned with the USACHPPM strategy and the mission focus. The complete results of our ranking of all 49 programs are provided in Appendix H.

Note: Budget allocations could be made based on the rank order of the programs. A simple method would be to allocate funds to a program based on the following share:

program score ÷ sum of all program scores × total staffing of numbered programs.

This would also involve other considerations further discussed in Chapter 6.

Program Ranking

The USACHPPM leadership ranked the programs using the instruction sheet (Appendix G). An extract of the results is presented in Table 4-2. The maximum weighted value that can be achieved is 17.1.

Table 4-2.Top and Bottom Priority Programs — USACHPPM Leadership Ranking

Program number	Program name	Weighted ranking ^a
51	Hearing Conservation	14.6
26	Infectious Diseases	14.3
69	Health Hazard Assessment	14.2
30	Medical Surveillance Activity	14.1
21	Personal Readiness	13.8
40	Deployment and Environmental Medicine	13.8
80	Pesticides and Organic Chemistry	8.8
77	Analytical Chemistry	8.3
66	Document Development	8.0
82	Military-Unique and Special Chemistry	7.9
73	Method Development and Analytical Sciences	7.5
72	Laboratory Operations Improvement	7.2

^a Maximum = 17.1.

The results of the program ranking by the leadership made sense and aligned with the organizational strategy and mission focus. The complete results of the leadership ranking of all 49 programs is provided in Appendix I.

We also evaluated the program ranking results to determine the impact of the lower-weighted criteria on the ranking of the programs. We eliminated the scores associated with the four lowest criteria, and repeated the procedure with the six lowest criteria. These results again indicated that the lower criteria were not a major factor in the program ranking. The top programs remained at the top, and the bottom programs remained at the bottom. The few discrepancies noted in the center of the program rankings were due to the fact that all the low criteria had high numerical measure values.

The next step, explained in Chapter 5, will be to rank USACHPPM products and services using the weighted criteria.

Chapter 5

Ranking Products and Services

The USACHPPM leadership (Commander, Deputy Commander, Chief of Staff, Executive Officer, Science Advisor, Directors, Direct Support Activity Commanders, Medical Command, and Office of the Surgeon General representatives) initially wanted to rank products and services. However, ranking the more than 500 individual products and services (Appendix B) against the eight weighted criteria would be a monumental task and would be difficult for any one individual to understand, let alone accomplish. The following were our major concerns:

- ◆ It would take at least eight hours for each person in the USACHPPM leadership to rank the products and services (4,000 decisions).
- ◆ The USACHPPM leadership does not want to invest this much time in a single activity.
- ◆ Due to the diversity of the products and services, the leadership does not have the detailed knowledge required to objectively rank them.
- Clear definitions of the products and services are not readily available.

We addressed these concerns with the leaders, and they agreed that it was not practical for them to rank the products and services. However, because they had ranked the organization's programs, they had already established the direction and focus for the program managers, the operators within the organization.

Since the program managers know the most about their products and services, it makes good sense that they should rank them, in concert with their director. This allows the program managers to identify specific products and services that they should focus on and support first, within the program priorities of the organization, based on the organizational strategy. The oversight of their director would ensure that gaming would not occur and that no program would go unfunded. The approach was approved by the USACHPPM leadership.

Figure 5-1 depicts what the leadership and program managers believed to be the best overall approach. Everyone is involved in executing the strategy.

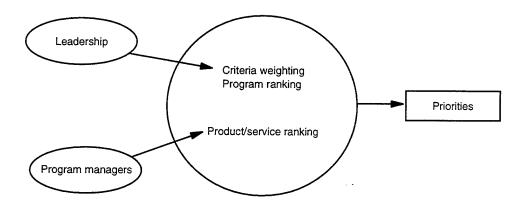


Figure 5-1.

Developing the Priorities

REGROUPING PRODUCTS AND SERVICES

The analytical burden of ranking USACHPPM products and services is magnified by their number and diversity, so we sought to simplify the task by consolidating some of them. We regrouped and renamed the products and services from 17 programs so that we could operate from a more consistent and manageable plan during the pilot testing. We grouped products and services into core categories, where possible, and left unique products and services alone. Most program areas have products that fit into the following core categories:

- Field study
- Desktop consultation
- Training classes/material
- Document development and review
- Army program data management
- Information sharing.

We believe that this regrouped list captures the majority of products and services and is certainly more easily understood than the longer one. Appendix J contains a listing of our suggested grouping of products and services for each of the 17 programs discussed. Should the USACHPPM decide to group their

products and services, the listing in Appendix J would serve as a good starting point.

We ranked the grouped products and services for the 17 program areas discussed as part of our pilot testing.

APPLYING THE WEIGHTED CRITERIA

Not all of the products and services within individual programs are of equal importance, so we applied the eight weighted criteria to each program product and service to establish its relative importance (rank).

Each product and service is rated on each criterion. The sum of the weighted scores for the item is its ranking score. For example, for Program 16, Pesticide Management, Desk-top Consultation, the ranking value would be the sum

(criterion 1 measure numerical value \times criterion 1 weighted value) + (criterion 2 measure numerical value \times criterion 2 weighted value) + ... (criterion n measure numerical value \times criterion n weighted value).

The result is a ranking score for Program 16. This is repeated for all the other Program 16 products and services and all the other programs' products and services. When all of an individual program's products and services have been rated, the ranking scores in descending order establish a priority list within each of the programs.

Instructions and a questionnaire for ranking the program products and services are in Appendix K. They are used in conjunction with a matrix spreadsheet listing the program product and services down the side and the criteria measure questions across the top.

TESTING THE RANKING PROCESS

Pilot Test

We performed a pilot test (as in the weighting of the programs) to determine whether the process would work as conceived or whether modifications would be needed. It also validated the utility of the instruction sheet.

We analyzed the results of our rankings to establish that they made sense and aligned with the organizational strategy and mission focus. We ranked revised products and services from 17 of the 49 programs, as discussed earlier.

An extract of our results is presented in Table 5-1. The complete list of our ranking results is presented in Appendix L.

Table 5-1.Top and Bottom Products and Services — Pilot Test

Program number	Program name	ţ	
21	Personal Readiness	Deployment Field Services	12.2
35	Readiness Planning	Information Analysis/ Evaluation	12.0
31	Water Supply Management	Field Water Supply Survey	12.0
46	Health Risk Appraisal/Cardio- vascular Screening	Field Study	11.9
21	Personal Readiness	Field Study	11.8
51	Hearing Conservation	Field Study	11.8
82	Military-Unique and Special Chemistry	Sample Analysis	5.2
82	Military-Unique and Special Chemistry		
16	Pest Management	Desk-top Consultation	5.1
82	Military-Unique and Special Chemistry	Desk-top Consultation	5.0
77	Analytical Chemistry	Desk-top Consultation	4.9
16	Pest Management	Pesticide Treated Papers	4.7

^a Maximum = 15.5.

The results obtained in the pilot test aligned with the USACHPPM strategy and mission focus.

Note: Budget allocations could be made based on the rank order of the programs. A simple method would be to allocate funds to a program based on the following share:

(sum of individual program product and service scores

- \times individual program score) \div (sum of all individual program product and service scores
- × all program scores)
- × total staffing for numbered programs.

This would also involve other important considerations as discussed in Chapter 6.

Product and Service Ranking

The program managers and their directors will rank their respective products and services sometime in the near future. Doing so will establish the priorities that leadership will use to reallocate resources. The next chapter describes the method for allocating and reallocating resources.

CHAPTER 6

Resource Allocation

Making final decisions on how to reallocate resources is potentially the most difficult step in the process. Great care must be exercised to keep this process logical, unbiased, and aligned with the USACHPPM strategy and mission focus. The criteria, their weighting, the ranking of the programs, and the ranking of the individual products and services must all be integrated into this reallocation process. The reallocation process must not become just another "salami slice" approach, where each program and its products and services are cut equally, regardless of their importance.

Factors that need to be considered are the desired end state (or organizational structure), trends, limitations of each number, selecting the best number for the end state, establishing a plan to narrow the gap, establishing decision rules, and developing program metrics' and then reexamining priorities periodically in the future.

The process is both dynamic and iterative, and both leadership as well as program managers can use it on a continuous basis for management. As the mission focus changes, the process can be reapplied, thereby allowing the organization to shift resources to the highest-priority products and services.

INITIAL REALLOCATION PROCESS

The initial reallocation method allows USACHPPM to determine where it can make cuts in programs. It is an objective methodology that allows the ranking of products and services to cross programs as equitably as possible. Other factors may play a part in determining which programs take cuts, but this tool can help the leadership make decisions.

Man-years are reallocated from the lowest-ranked products and services in the lowest-ranked programs, based on either of these values:

(ordinal rank of program or service × program score) or (percentage of total program effort for the program or service × program score).

For example, Programs 17, 72, and 80 may have five products or services each. After the program managers have ranked their products and services, they assign each product and service a percentage of total program effort. The program manager may assign the lowest-ranked product and service (P/S #5) a 10 percent level of effort (0.1 for formula use); the next higher ranked product and service (P/S #4) may also be assigned a 10 percent level of effort; the next

higher ranked product and service (P/S #3) may be assigned a 20 percent level of effort, (0.2 for formula use); and so forth.

Next, program managers calculate a weighted value for all of their products and services by multiplying the product or service's percentage of total program effort times the program ranking score. These numbers are used to determine what ranking number is assigned to a product and service. When these values are consolidated into a single list, a prioritization for cuts is made (the lower the ranking number for a product or service, the more vulnerable it is to resource cuts). The lowest-weighted value is assigned the ranking number of 1, the next higher is ranked number 2, and so forth. Table 6-1 shows hypothetical results for Programs 17, 72, and 80.

Table 6-1.Example — Hypothetical Ranking for Cuts

Prioritized program	Prioritized product or service	Program score	Level of effort for product or service (% ÷ 100%)	Weighted value for product or service (program score × effort level)	Ranking for cuts
17	P/S #3	9.9	0.2	2.0	9
17	P/S #4	9.9	0.1	1.0	7
17	P/S #5	9.9	0.1	1.0	6
80	P/S #3	8.8	0.1	0.9	5
80	P/S #4	8.8	0.1	0.9	4
80	P/S #5	8.8	0.1	0.9	3
72	P/S #3	7.2	0.2	1.4	8
72	P/S #4	7.2	0.1	0.7	2
72	P/S #5	7.2	0.1	0.7	1

Steps in the Process

The steps involved once the program ranking has been established are the following:

- Program managers will rank the products and services within their programs using the weighted criteria.
- Program managers will provide associated man-years with each product and service.
- Program managers will apply either an ordinal ranking obtained for each product and service, or the percentage of total program effort to be applied to each product and service within each program. (This allows objective ranking of products and services across programs.)

- Products and services will then have a weighted ranking based on the program manager's ranking priority (ordinal ranking or percentage of total program effort) coupled with their program ranking score.
- Program managers will establish minimum man-years required for their program to be viable.
- Directors will exercise oversight to ensure that results pass the test of common sense and that no gaming occurs.
- Leadership bases man-year reallocation on the desired end state using strategy, mission focus, and other guidance documents.
- Man-years are reallocated to priority programs.
- Leadership monitors the progress (for example, with a midyear review).

This process eliminates indiscriminate reallocation and applies weighting that is derived from the organizational strategy.

Options for Initial Reallocation

Three options could be used for initial resource reallocation. These options consider the program rank and the product or service rank. The methods for selecting products and services to cut are listed in the following subsections.

OPTION 1

In the first option, priority depends on the quantity (program score \times product or service score).

The following are advantages of this option:

- It crosses all programs.
- It is the best choice if leadership is considering total elimination of some products or services.
- It avoids indiscriminate cuts.

Disadvantages of this approach include the following:

- ◆ It does not allow the program manager flexibility.
- It does not fit with organizational strategy.
- It does not provide an answer by itself.

- The program manager's input is essentially negated because of program ranking.
- Someone would have to rank all the product and services.

OPTION 2

In the second option, priority depends on the quantity (product or service's percentage of program effort ×program score).

Advantages of this method include the following:

- It crosses all programs.
- It avoids indiscriminate cuts.
- Program managers rank their own products and services.
- It allows the program manager some flexibility.
- It fits with the organizational strategy when considered with the other factors previously discussed.

A disadvantage of this option is that it does not provide an answer by itself.

OPTION 3

The third option reallocates according to the quantity (ordinal rank for product or service program score).

The following are advantages of this option:

- It crosses all programs.
- ◆ It avoids indiscriminate cuts.
- The product managers rank their own products and services.
- It fits with the organizational strategy when considered with the other factors previously discussed.

Disadvantages include the following:

- Ordinal ranking implies that a product or service is more important than another by the value applied (i.e., a product with an ordinal rank of 5 when compared with a product with an ordinal rank of 1 is not necessarily 5 times more important than the lower-ranked product).
- It does not provide an answer by itself.

Preferred Option

Based on the options discussed above, it is clear that Option 2, basing cuts on the quantity (product or service's percentage of program effort \times program score) is the best one for determining initial reallocations.

Essential considerations are provided by the program managers, including the man-years each product and service requires and the minimum man-years required for their programs to be viable. Other important factors that need to be considered are mentioned at the beginning of this chapter.

Pilot Testing the Initial Reallocation Process

The process was tested using the same revised products and services we used to pilot test ranking the products and services. An extract of the results is in Table 6-2 (the higher the rank order for a product or service, the greater its priority for receiving resources). More detailed information is in Appendix M.

The results obtained in the pilot test aligned with the USACHPPM organizational strategy and mission focus in a general manner. While our preferences probably differ from those of the program managers, the results provide a basis for initial reallocation when used in conjunction with the other factors and considerations discussed previously. Careful attention needs to occur so that lower-ranking programs maintain their viability.

Continuing Resource Allocation and Reallocation

As stated before, the allocation and reallocation process is both dynamic and iterative, and both leadership as well as program managers can use it on a continuous basis for management. As the mission focus changes, the process can be reapplied, thereby allowing the organization to shift resources to the highest priority products and services.

Table 6-2.Rank Order for Reallocation of Resources — Pilot Test

Program number	Program name	Revised product and service	Rank order for reallocation of resources
35	Readiness Planning	Information Analysis/ Evaluation	78
27	Hearing Conservation	HEARS	76
51	Industrial Health Physics	Field Study	77
72	Laboratory Operations Improvement	Cholinesterase Program	75
41	Health Promotion Program Evaluation and Assessment	Field Study	74
53	OHMIS	Army Program Database Management	73
37	Hazardous and Medi- cal Waste Manage- ment	Desk-top Consultation	6
16	Pest Management	Document Production/ Review	5
16	Pest Management	Desktop Consultation	4
59	Industrial Hygiene Mgmt.	Field Study	3
59	Industrial Hygiene Management	Document Development/ Review	2
29	Injuries and Occupa- tional Illnesses	Field Study	1

Suggested Methods for Resource Allocation

The leadership and program managers could use several methods for resource allocation on a continual basis. The two methods we suggest are based on the program scores and product and service scores.

PROGRAM SCORE METHOD

Budget allocations could be based on the program score. This method would allocate funds to a program based on the quantity.

(program score ÷ sum of all program scores) × total staffing for numbered programs.

PROGRAM SCORE AND PRODUCT AND SERVICE SCORE METHOD

Budget allocations could be based on the program score and the product and service score. This method would allocate funds to a program based on the quantity.

(sum of the individual program product and service scores

- × individual program score) ÷ (sum of all individual program product and service scores × all program scores)
- × total staffing for numbered programs.

Other Factors to Consider

The methods presented provide a management tool for decision-makers at both the leadership and program manager level.

However, as mentioned previously, these methods cannot be used by themselves. Decision-makers must also consider other factors, which include organizational strategy and mission focus, resource constraints (both fiscal and manpower), minimum viable program requirements, current and future tables of distribution and allowance (TDAs), current trends, desired end state, limitations of each number, the best number for the end state, viable program numbers, a plan to manage required shifts in resources, decision rules, program metrics, and reexamining the process periodically through review and analyses.

Table 6-3 provides a basic format for recording some of the quantifiable program requirement information that can be reviewed and analyzed to assist with decision-making.

Table 6-3.

USACHPPM Program Requirement Data — Sample Format

Prioritized program	Current DHP \$	Current reimbursable \$	Current staffing	Minimum viable staffing	Required DHP \$	Existing TDA	Future TDA

The biggest advantage in using a standardized methodology such as those presented here is that they involve both the strategic (leadership) and operational (program manager) elements. Both elements are using common guidelines, and this should avert miscommunication when they discuss the nature of the organization's business, its focus, and its products and services. This discussion is the beginning of, and provides a foundation for, the integration of strategy, focus, communication, and marketing. It will allow the organization to look at itself as a whole, rather than as many separate program entities, and provide a basis for leadership in health promotion and preventive medicine into the 21st century.

CHAPTER 7

Conclusions and Recommendations

The USACHPPM asked us to develop a process for ranking products and services that would enable it to reallocate resources to higher-priority programs, and to evaluate the application of the process, identifying possible sources of bias and inconsistency.

We developed a process to have the leadership rank USACHPPM programs and to have the program managers, in concert with their directors, rank products and services. The methods developed align with the organization strategy and mission focus. The following five tools address resource reallocation:

- Criteria that support the organizational strategy and mission focus
- ◆ A weighting procedure to determine which criteria are the most important
- A procedure to rank and prioritize programs by applying the weighted criteria
- A procedure to identify products and services for reallocation, using a method that takes into account both the leadership's program ranking score and the program manager's priorities for his program's products and services
- A mathematical model to be used for resource allocation and reallocation.

These methods must be used in conjunction with consideration of other important factors.

We identified several areas of concern that USACHPPM needs to address:

- There are too many products and services and a lack of standardized definitions.
- It has no standardized methodology to allocate resources.

We recommend the following actions:

- Use the tools we have developed for resource allocation and reallocation.
- Revise and standardize the products and services to highlight core and special capabilities.

The methods developed will allow the organization to be the leader in health promotion and preventive medicine into the 21st century.

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APPENDIX A

Numbered Programs

Table A-1 lists the numbered programs and their directorates in the U.S. Army Center for Health Promotion and Preventive Medicine.

Numbered Programs

Table A-1. *Numbered Programs and their Directorate*

Program number	Program name	Directorate
11	Graduate Medical Education (Residency)	DCPM
16	Pest Management	DOHS
17	Pesticide Monitoring	DOHS
21	Personal Readiness	DHPW
22	Community Health Services	DHPW
24	Radio Frequency/Ultrasound	DOHS
25	Laser/Optical Radiation	DOHS
26	Infectious Diseases	DEDS
27	Industrial Health Physics	DOHS
28	Medical Health Physics	DOHS
29	Injuries and Occupational Illnesses	DEDS
30	Medical Surveillance Activity	DEDS
31	Water Supply Management	DEHE
32	Surface Water and Wastewater	DEHE
33	Seroepidemiology	DEDS
34	Disease Control and Prevention	DCPM
35	Readiness Planning	DFPM
36	Disaster and Domestic Assistance	DFPM
37	Hazardous and Medical Waste Management	DEHE
38	Ground Water and Solid Waste	DEHE
39	Health Risk Assessment and Risk Communication	DEHE
40	Deployment and Environmental Medicine	DFPM
41	Health, Fitness, and Performance	DEDS
42	Air Pollution Source Management	DEHE
43	Ambient Air Quality Management	DEHE
46	Health Risk Appraisal and Cardiovascular Screening	DHPW

"Note:" Chief of Staff (CofS), Directorate of Clinical Preventive Medicine (DCPM), Directorate of Occupational Health Sciences (DOHS), Directorate of Health Promotion and Wellness (DHPW), Directorate of Epidemiology and Disease Surveillance (DEDS), Directorate of Environmental Health Engineering (DEHE), Directorate of Field Preventive Medicine (DFPM), Directorate of Laboratory Sciences (DLS), Occupational Health Management Information System (OHMIS), and Theater Area Medical Laboratory.

Table A-1.Numbered Programs and their Directorate (Continued)

Program number	Program name	Directorate
51	Hearing Conservation	DCPM
52	Environmental Noise	DCPM
53	OHMIS Management	DOHS
55	Industrial Hygiene Field Services	DOHS
56	Healthcare Hazards	DOHS
57	Field Environmental Health	DFPM
59	Industrial Hygiene Management	DOHS
63	Vision Conservation	DCPM
64	Occupational and Environmental Medicine	DCPM
65	Occupational Health Nursing	DCPM
66	Document Development	CofS
69	Health Hazard Assessment	DOHS
71	Field Laboratory Improvement	DLS
72	Laboratory Operations Improvement	DLS
73	Method Development and Analytical Sciences	DLS
77	Analytical Chemistry	DLS
79	Radioisotope Analysis	DLS
80	Pesticides and Organic Chemistry	DLS
82	Military Unique and Special Chemistry	DLS
84	DoD Cholinesterase Program	DLS
85	Toxicity Evaluation	DLS
86	Toxicological Pathology / Animal Care	DLS
87	Health Effects Research	DLS

"Note:" Chief of Staff (CofS), Directorate of Clinical Preventive Medicine (DCPM), Directorate of Occupational Health Sciences (DOHS), Directorate of Health Promotion and Wellness (DHPW), Directorate of Epidemiology and Disease Surveillance (DEDS), Directorate of Environmental Health Engineering (DEHE), Directorate of Field Preventive Medicine (DFPM), Directorate of Laboratory Sciences (DLS), Occupational Health Management Information System (OHMIS), and Theater Area Medical Laboratory.

APPENDIX B

Products and Services

This appendix lists all products and services in the U.S. Army Center for Health Promotion and Preventive Medicine numbered programs.

Program Number		PRODUCTS/SERVICES		
11	GRADUATE MEDICAL EDUCATION (RESIDENCY)	OM PHYSICIANS		
16	PEST MANAGEMENT	PESTICIDE TREATED PAPERS		
16	PEST MANAGEMENT	DOCUMENTS		
16	PEST MANAGEMENT	INPUT TO ECAS		
16	PEST MANAGEMENT	EDUCATION MATERIALS		
16	PEST MANAGEMENT	EQUIPMENT CALIBRATION		
16	PEST MANAGEMENT	PROGRAM DATA REPOSITORY		
16	PEST MANAGEMENT	PESTICIDE RESISTANCE EVALUATION		
16	PEST MANAGEMENT	INTEGRATED CONSULTATION		
16	PEST MANAGEMENT	PROGRAM REVIEW		
16	PEST MANAGEMENT	QUICK RESPONSE STUDY		
16	PEST MANAGEMENT	REVIEW DOCUMENTS		
16	PEST MANAGEMENT	SPECIAL STUDIES		
16	PEST MANAGEMENT	TICK ANALYSIS		
16	PEST MANAGEMENT	VECTOR-BORNE DISEASE RISK ASSESSMENT		
	PEST MANAGEMENT	ON-SITE TRAINING OF PEST MANAGEMENT PROGRAMS		
	PEST MANAGEMENT	COCKROACH RESISTANCE TESTS		
16	PEST MANAGEMENT	ASSISTANCE VISIT		
16	PEST MANAGEMENT	CONSULTATION		
16	PEST MANAGEMENT	ARTHROPOD IDENTIFICATION		
16	PEST MANAGEMENT	PROFILE		
17	PESTICIDE MONITORING	HOTLINE (DoD PEST MANAGEMENT HOTLINE)		
17	PESTICIDE MONITORING	DOCUMENT REVIEW		
	PESTICIDE MONITORING	ON-SITE CONSULTATION		
17	PESTICIDE MONITORING	TRAINING/EDUCATION		
	PESTICIDE MONITORING	SPECIAL PROJECTS		
	PESTICIDE MONITORING	DOCUMENT DEVELOPMENT		
	PERSONAL READINESS	RISK INTERVENTION		
	PERSONAL READINESS	WORKSHOPS		
21	PERSONAL READINESS	STANDARDIZED LESSON PLANS/BRIEFINGS		
	PERSONAL READINESS	EXPORTABLE COURSES FOR USAR AND NG		
21	PERSONAL READINESS	DEPLOYMENT SUPPORT		
21	PERSONAL READINESS	HEALTH CONSULTATIONS		
21	PERSONAL READINESS	HIV CERTIFICATION COURSE		
21	PERSONAL READINESS	REPORTS/NEWSLETTERS/ARTICLES/SURVEYS/MEDIA SPOTS		
21	PERSONAL READINESS	PREVENTIVE SCREENING		
21	PERSONAL READINESS	POLICY & DOCTRINE RECOMMENDATION		
21	PERSONAL READINESS	LEADER DEVELOPMENT		
21	PERSONAL READINESS	INTEGRATION INTO ARMY SCHOOLS		
21	PERSONAL READINESS	DATABASE DIRECTORY SERVICES		
21	PERSONAL READINESS	INSTRUCTIONAL AIDS		
	PERSONAL READINESS	TRAIN THE TRAINER COURSES		
	PERSONAL READINESS	HP COORDINATION CERTIFICATION		
	PERSONAL READINESS	HP CONFERENCE		
21	PERSONAL READINESS	HEALTH MARKETING		
-	PERSONAL READINESS	CENTRALIZED HP RESOURCE CENTER		
	PERSONAL READINESS	COLLECTION, EVAL & DISSEMINATION OF HP MATERIALS		
$\overline{}$	COMMUNITY HEALTH SERVICES	PREVENTIVE SCREENING		
	COMMUNITY HEALTH SERVICES	EXPORTABLE COURSES FOR USAR AND NG		
	COMMUNITY HEALTH SERVICES	DEPLOYMENT SUPPORT		
	COMMUNITY HEALTH SERVICES	DATABASE DIRECTORY SERVICES		
	COMMUNITY HEALTH SERVICES	COMMUNITY OUTREACH SERVICES		
	COMMUNITY HEALTH SERVICES	COLLECTION, EVAL & DISSEMINATION OF HP MATERIALS		
	COMMUNITY HEALTH SERVICES	HEALTH MARKETING		
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Program Number	<u> </u>	PRODUCTS/SERVICES		
31	WATER SUPPLY MANAGEMENT	DRINKING WATER SYSTEM SUPPORT		
31	WATER SUPPLY MANAGEMENT	POLICY ACTIONS		
32	SURFACE WATER AND WASTEWATER	NON-POINT SOURCE POLLUTION		
32	SURFACE WATER AND WASTEWATER	DOCUMENT REVIEWS		
32	SURFACE WATER AND WASTEWATER	AUDITS		
32	SURFACE WATER AND WASTEWATER	COMPLIANCE		
32	SURFACE WATER AND WASTEWATER	OIL & HAZARDOUS MATERIALS		
32	SURFACE WATER AND WASTEWATER	RECEIVING WATER IMPACT		
32	SURFACE WATER AND WASTEWATER	STORMWATER		
32	SURFACE WATER AND WASTEWATER	TOXICITY		
32	SURFACE WATER AND WASTEWATER	POLLUTION PREVENTION		
32	SURFACE WATER AND WASTEWATER	SLUDGE MANAGEMENT		
34	DISEASE CONTROL & PREVENTION	QUICK RESPONSE CONSULTATIONS		
34	DISEASE CONTROL & PREVENTION	SUPPORT HHA/HRA, ETC		
34	DISEASE CONTROL & PREVENTION	PREVENTION		
34	DISEASE CONTROL & PREVENTION	POLICY REVIEW		
34	DISEASE CONTROL & PREVENTION	EDUCATION PROJECT PROJECT		
35	READINESS PLANNING READINESS PLANNING	DOCUMENT REVIEW		
35 35	READINESS PLANNING	ANALYZE PRACTICES		
35	READINESS PLANNING	MARKETING READINESS PLANNING DEVELOP GUIDANCE		
	READINESS PLANNING	OTHER MISSION		
36	DISASTER & DOMESTIC ASSISTANCE	ADVANCED TECHNICAL DEVELOPMENT		
36	DISASTER & DOMESTIC ASSISTANCE	TRAINING ON DISASTER AND DOMESTIC ASSISTANCE		
36	DISASTER & DOMESTIC ASSISTANCE	PREVENTIVE MEDICINE INFORMATION MANAGEMENT		
	DISASTER & DOMESTIC ASSISTANCE	PREVENTIVE MEDICINE COORDINATION		
	DISASTER & DOMESTIC ASSISTANCE	LIAISON SERVICES		
36	DISASTER & DOMESTIC ASSISTANCE	FUNCTIONAL SERVICES		
36	DISASTER & DOMESTIC ASSISTANCE	DOCUMENT DEVELOPMENT/REVIEW		
36	DISASTER & DOMESTIC ASSISTANCE	DESIGN AND REVIEW		
37	HAZARDOUS AND MEDICAL WASTE MANAGEMENT	POLLUTION PREVENTION OPPORTUNITY ASSESSMENTS		
37	HAZARDOUS AND MEDICAL WASTE MANAGEMENT	HAZARDOUS WASTE SPECIAL STUDY		
37	HAZARDOUS AND MEDICAL WASTE MANAGEMENT	SITE INVESTIGATIONS		
37	HAZARDOUS AND MEDICAL WASTE MANAGEMENT	MIDI CD-ROM		
37	HAZARDOUS AND MEDICAL WASTE MANAGEMENT	COMPLIANCE SURVEYS		
37	HAZARDOUS AND MEDICAL WASTE MANAGEMENT	TRAINING WORKSHOPS/CONSULTATIONS		
	HAZARDOUS AND MEDICAL WASTE MANAGEMENT	HAZARDOUS AND MEDICAL WASTE CONSULTATIONS		
	HAZARDOUS AND MEDICAL WASTE MANAGEMENT	TECHNOLOGY EVALUATION		
	HAZARDOUS AND MEDICAL WASTE MANAGEMENT	TECHNICAL GUIDE 126 - WASTE DISPOSAL INSTRUCTIONS		
	HAZARDOUS AND MEDICAL WASTE MANAGEMENT	TECHNICAL CONSULTATIVE HOTLINE SUPPORT		
	HAZARDOUS AND MEDICAL WASTE MANAGEMENT	RCS-1383 ASSISTANCE		
-	HAZARDOUS AND MEDICAL WASTE MANAGEMENT	AUDIOVISUAL LENDING LIBRARY		
-	HAZARDOUS AND MEDICAL WASTE MANAGEMENT	MIDI BBS/INTERNET DATABASE		
	HAZARDOUS AND MEDICAL WASTE MANAGEMENT	CLRT CORRECTIVE ACTION PROGRAM		
	GROUND WATER AND SOLID WASTE	POTENTIAL SOURCE SURVEYS		
	GROUND WATER AND SOLID WASTE	SOLID WASTE SURVEYS & CONSULTATIONS		
	GROUND WATER AND SOLID WASTE	GROUND WATER & SOLID WASTE TECHNICAL ASSISTANCE		
-	GROUND WATER AND SOLID WASTE	GEOHYDROLOGIC STUDIES		
	GROUND WATER AND SOLID WASTE	ENVIRONMENTAL COMPLIANCE ASSESSMENT		
	GROUND WATER AND SOLID WASTE	DOCUMENT REVIEWS (HRA AND ECAS)		
	HEALTH, FITNESS, AND PERFORMANCE	PARTICIPATION IN SPECIAL HP & PREVENTION PROJECT EVALS		
	HEALTH, FITNESS, AND PERFORMANCE	EVALUATION OF IMPACT OF HEALTH OF SOLDIERS UPON READINESS		
-	HEALTH, FITNESS, AND PERFORMANCE	ANNUAL REPORT ON LEADING FACTORS IMPACTING READINESS		
	HEALTH, FITNESS, AND PERFORMANCE	EPIDEMIOLOGICAL CONSULTATION		
42	AIR POLLUTION SOURCE MANAGEMENT	RCRA TRIAL BURNS		

Program Number	Program Name	PRODUCTS/SERVICES
	AIR POLLUTION SOURCE MANAGEMENT	TOXIC RELEASE INVENTORIES
	AIR POLLUTION SOURCE MANAGEMENT	TECHNICAL CONSULTATION
	AIR POLLUTION SOURCE MANAGEMENT	SOURCE ASSESSMENTS
42	AIR POLLUTION SOURCE MANAGEMENT	RCRA TB TEST PLANS
42	AIR POLLUTION SOURCE MANAGEMENT	POLLUTION PREVENTION
42	AIR POLLUTION SOURCE MANAGEMENT	HEALTH RISK ASSESSMENT
42	AIR POLLUTION SOURCE MANAGEMENT	TRAINING
42	AIR POLLUTION SOURCE MANAGEMENT	DOCUMENT REVIEW
	AMBIENT AIR QUALITY MANAGEMENT	HEALTH RISK ASSESSMENTS
43	AMBIENT AIR QUALITY MANAGEMENT	SAMPLING AND ANALYSIS
43	AMBIENT AIR QUALITY MANAGEMENT	DERA DOCUMENT REVIEWS
43	AMBIENT AIR QUALITY MANAGEMENT	CONDUCT TRAINING
43	AMBIENT AIR QUALITY MANAGEMENT	AIR POLLUTION DISPERSION MODELING
43	AMBIENT AIR QUALITY MANAGEMENT	TECHNICAL CONSULTATION
43	AMBIENT AIR QUALITY MANAGEMENT	ENVIRONMENTAL AUDITS
46	HEALTH RISK APPRAISAL/CARIOVASCULAR SCREENING	HRA MAINTENANCE AND DISTRIBUTION
	HEALTH RISK APPRAISAL/CARIOVASCULAR SCREENING	
	HEALTH RISK APPRAISAL/CARIOVASCULAR SCREENING	
		HARDWARE/SOFTWARE CONFIGURATION MANAGEMENT
46	HEALTH RISK APPRAISAL/CARIOVASCULAR SCREENING	DEVELOP REPORTS OF HRA CORPORATE DATABASE
46	HEALTH RISK APPRAISAL/CARIOVASCULAR SCREENING	DATA QUERIES OF HRA CORPORATE DATABASE
46	HEALTH RISK APPRAISAL/CARIOVASCULAR SCREENING	CLINICAL NURSING CONSULTATION
		HRA TECHNICAL CUSTOMER SUPPORT (TROUBLESHOOTING)
	HEARING CONSERVATION	HEARS LIAISON VISITS
51	HEARING CONSERVATION	MANAGEMENT CONSULTATION
51	HEARING CONSERVATION	WORKSHOPS
51	HEARING CONSERVATION	NOISE ABATEMENT CONSULTATION
	HEARING CONSERVATION	ARTICLES/PAPERS
	HEARING CONSERVATION	DOCUMENT REVIEW AND PREPARATION
	HEARING CONSERVATION	HEARS DATA PROFILES
		SURVEYS
		HHA SUPPORT
		HEARS/OHMIS (FUNCTIONAL SUPPORT)
		TESTIMONY
		TRAINING
		MONITORING
		CONTOURING
		INPUT TO ECAS SUPPORT
		SCIENTIFIC
		SOFTWARE DEVELOPMENT
	******	HARDWARE/SOFTWARE DEPLOYMENT
	010100100100000000000000000000000000000	INFORMATION ANALYSIS
-		HARDWARE/SOFTWARE ANALYSIS
	011111111111111111111111111111111111111	HARDWARE/SOFTWARE ACQUISITION
		CUSTOMER TRAINING
		CUSTOMER SUPPORT
		CONTRACT ADMINISTRATION
		HARDWARE/SOFTWARE ADMINISTRATION
·		PROJECT MANAGEMENT
		ERGONOMIC SITE SURVEYS
		POLICY INPUT/DEVELOPMENT
		SURVEYS
		EQUIPMENT SUPPORT
		ERGONOMIC TRAINING
55	NDUSTRIAL HYGIENE FIELD SERVICES	ERGONOMIC PHONE CONSULTATIONS

Program Number		PRODUCTS/SERVICES	
55	INDUSTRIAL HYGIENE FIELD SERVICES	ERGONOMIC DOCUMENTS	
55	INDUSTRIAL HYGIENE FIELD SERVICES	EQUIPMENT/FACILITY DESIGN REVIEW	
55	INDUSTRIAL HYGIENE FIELD SERVICES	DOCUMENT DEVELOPMENT AND REVIEW	
55	INDUSTRIAL HYGIENE FIELD SERVICES	CONSULTATIONS	
56	HEALTHCARE HAZARDS	HEALTHCARE SYSTEMS SAFETY	
56	HEALTHCARE HAZARDS	SUPPORT TO MEDCOM SAFETY PROGRAMS	
56	HEALTHCARE HAZARDS	SAFETY AND OCCUPATIONAL HEALTH TRAINING	
56	HEALTHCARE HAZARDS	DOCUMENT AND DEVELOPMENT REVIEW	
56	HEALTHCARE HAZARDS	DESIGN REVIEWS	
56	HEALTHCARE HAZARDS	SAFETY AND HEALTH CONSULTS	
56	HEALTHCARE HAZARDS	JCAHO ASSISTANCE VISITS (PRE AND POST)	
57	FIELD ENVIRONMENTAL HEALTH	DOCUMENT REVIEW	
57	FIELD ENVIRONMENTAL HEALTH	HHA SUPPORT	
57	FIELD ENVIRONMENTAL HEALTH	FOOD SERVICE SANITATION TRAINING	
57	FIELD ENVIRONMENTAL HEALTH	FIELD SANITATION TEAM TRAINING	
57	FIELD ENVIRONMENTAL HEALTH	ESO ASSISTANCE VISITS	
57	FIELD ENVIRONMENTAL HEALTH	EQUIPMENT REVIEW	
57	FIELD ENVIRONMENTAL HEALTH	DOCUMENT DEVELOPMENT	
57	FIELD ENVIRONMENTAL HEALTH	PREVENTIVE MEDICINE ASSESSMENTS	
57	FIELD ENVIRONMENTAL HEALTH	DESIGN REVIEW/PRE-OCCUPANCY	
57	FIELD ENVIRONMENTAL HEALTH	CONSULTATIONS	
57	FIELD ENVIRONMENTAL HEALTH	AIMS	
59	INDUSTRIAL HYGIENE MANAGEMENT	INDUSTRIAL HYGIENE TRAINING	
59	INDUSTRIAL HYGIENE MANAGEMENT	ASSISTANCE	
59	INDUSTRIAL HYGIENE MANAGEMENT	DOCUMENT DEVELOPMENT	
59	INDUSTRIAL HYGIENE MANAGEMENT	OHMIS MAINFRAME QA & REPORTS	
59	INDUSTRIAL HYGIENE MANAGEMENT	MEDCOM SUPPORT	
59	INDUSTRIAL HYGIENE MANAGEMENT	INTERNAL COMPUTER SUPPORT	
59	INDUSTRIAL HYGIENE MANAGEMENT	MANAGEMENT TRAINING	
59	INDUSTRIAL HYGIENE MANAGEMENT	HHIM TRAINING & SUPPORT	
59	INDUSTRIAL HYGIENE MANAGEMENT	HHIM SOFTWARE DEVELOPMENT	
59	INDUSTRIAL HYGIENE MANAGEMENT	HHIM HARDWARE UPGRADE	
59	INDUSTRIAL HYGIENE MANAGEMENT	HAZARDOUS MATERIALS INFORMATION SYSTEM (HMIS)	
59	INDUSTRIAL HYGIENE MANAGEMENT	EXTERNAL PROGRAM SUPPORT	
59	INDUSTRIAL HYGIENE MANAGEMENT	INDUSTRIAL HYGIENE CAREER PROGRAM	
	VISION CONSERVATION	EYE INJURY REPORTING SYSTEM (EIRS)	
63	VISION CONSERVATION	TB MED 506, OCCUPATIONAL VISION	
63	VISION CONSERVATION	SYMPOSIUM	
63	VISION CONSERVATION	OFFICER COURSE	
63	VISION CONSERVATION	BASIC COURSE	
63	VISION CONSERVATION	TECHNICAL CONSULTATIONS (GENERAL)	
63	VISION CONSERVATION	SURVEYS	
63	VISION CONSERVATION	OHMIS VISION MODULE	
63	VISION CONSERVATION	DOD VISION INFORMATION SYSTEM (DVIS)	
63	VISION CONSERVATION	DA PAM, 40-506, VISION CONSERVATION	
63	VISION CONSERVATION	ASSISTANCE VISITS	
	VISION CONSERVATION	SPECIAL PROJECT: EYE INJURY PROGRAM EVALUATION STUDY	
64	OCCUPATIONAL & ENVIRONMENTAL MEDICINE	OCCUPATIONAL MEDICINE ADVANCED COURSE	
	OCCUPATIONAL & ENVIRONMENTAL MEDICINE	OHMIS SUPPORT	
64	OCCUPATIONAL & ENVIRONMENTAL MEDICINE	ONSITE CONSULTATIONS	
64	OCCUPATIONAL & ENVIRONMENTAL MEDICINE	RESIDENCY SUPPORT	
64	OCCUPATIONAL & ENVIRONMENTAL MEDICINE	LECTURES AND COURSES	
64	OCCUPATIONAL & ENVIRONMENTAL MEDICINE	HEALTH HAZARD ASSESSMENTS	
	OCCUPATIONAL & ENVIRONMENTAL MEDICINE	CHEMICAL SURETY SUPPORT	
64	OCCUPATIONAL & ENVIRONMENTAL MEDICINE	EPIDEMIOLOGICAL REVIEWS AND INVESTIGATIONS	

Program Number		PRODUCTS/SERVICES		
64	OCCUPATIONAL & ENVIRONMENTAL MEDICINE	DOCUMENT DEVELOPMENT AND REVIEWS		
64	OCCUPATIONAL & ENVIRONMENTAL MEDICINE	MATRIXED PROJECTS		
64	OCCUPATIONAL & ENVIRONMENTAL MEDICINE	PARTICIPATE IN PREPARATION & REVIEW OF HEALTH RISK ASSESSMENTS		
65	OCCUPATIONAL HEALTH NURSING	PROGRAM CONSULTATIONS		
65	OCCUPATIONAL HEALTH NURSING	SPIROMETRY TRAINING COURSE		
65	OCCUPATIONAL HEALTH NURSING	OHN CERTIFICATION REVIEW MATERIALS		
65	OCCUPATIONAL HEALTH NURSING	REGIONAL SYMPOSIUM		
65	OCCUPATIONAL HEALTH NURSING	PROGRAM ADMINISTRATION GUIDANCE		
65	OCCUPATIONAL HEALTH NURSING	COURSE (BASIC) CORRESPONDENCE		
65	OCCUPATIONAL HEALTH NURSING	MEDICAL INFORMATION MODULE (MIM)		
65	OCCUPATIONAL HEALTH NURSING	DEVELOPMENT OF OHN ACTED'S PLAN		
65	OCCUPATIONAL HEALTH NURSING	TRAINING AND EDUCATION		
	DOCUMENT DEVELOPMENT	DOCUMENT DEVELOPMENT SERVICES		
	DOCUMENT DEVELOPMENT	PRINTED MATERIAL PRODUCTS		
	LABORATORY OPERATIONS IMPROVEMENT	ACCREDITATION & CERTIFICATION		
72	LABORATORY OPERATIONS IMPROVEMENT	ANALYTICAL CONTRACTS		
	LABORATORY OPERATIONS IMPROVEMENT	CHOLINESTERASE PROGRAM		
72	LABORATORY OPERATIONS IMPROVEMENT	LIMS		
72	LABORATORY OPERATIONS IMPROVEMENT	QUALITY CONTROL INSERTIONS		
72	LABORATORY OPERATIONS IMPROVEMENT	SAMPLE MANAGEMENT		
73	METHOD DEVELOPMENT AND ANALYTICAL SCIENCES	DOCUMENT REVIEW		
73	METHOD DEVELOPMENT AND ANALYTICAL SCIENCES	METHOD DEVELOPMENT/IMPLEMENTATION		
73	METHOD DEVELOPMENT AND ANALYTICAL SCIENCES	SAMPLE PREPARATION		
	METHOD DEVELOPMENT AND ANALYTICAL SCIENCES	TECHNICAL CONSULTATION		
	ANALYTICAL CHEMISTRY	ADAPTATION		
	ANALYTICAL CHEMISTRY	HRA REVIEW		
	ANALYTICAL CHEMISTRY	DOCUMENT GENERATED/REVIEW		
	ANALYTICAL CHEMISTRY	CONSULTATION		
	ANALYTICAL CHEMISTRY	CONTRACT LAB DATA REVIEW		
	ANALYTICAL CHEMISTRY	SAMPLE ANALYSIS		
	RADIOISOTOPE ANALYSIS	CONSULTATION		
	RADIOISOTOPE ANALYSIS	CONTRACT LAB ANALYSIS		
	RADIOISOTOPE ANALYSIS	DOCUMENT GENERATION/REVIEW		
	RADIOISOTOPE ANALYSIS	HRA REVIEW		
	RADIOISOTOPE ANALYSIS	METHOD DEVELOPMENT/ADAPTATION COMPUTER PROGRAM		
	RADIOISOTOPE ANALYSIS RADIOISOTOPE ANALYSIS	PRIORITY PROJECTS		
	PESTICIDES AND ORGANIC CHEMISTRY	SAMPLE ANALYSIS		
	PESTICIDES AND ORGANIC CHEMISTRY	ANALYSIS METHODS DEVELOPMENT		
	PESTICIDES AND ORGANIC CHEMISTRY	METHODS DEVELOPMENT		
	PESTICIDES AND ORGANIC CHEMISTRY	HEALTH RISK ASSESSMENT DOCUMENT REVIEWS		
	PESTICIDES AND ORGANIC CHEMISTRY	DOCUMENT REVIEW & PREPARATION		
	PESTICIDES AND ORGANIC CHEMISTRY	CONTRACT DATA DEVIEW		
	MILITARY UNIQUE AND SPECIAL CHEMISTRY	CONTRACT DATA REVIEW		
	MILITARY UNIQUE AND SPECIAL CHEMISTRY	HEALTH RISK ASSESSMENT DOCUMENT REVIEW		
	MILITARY UNIQUE AND SPECIAL CHEMISTRY MILITARY UNIQUE AND SPECIAL CHEMISTRY	CONSULTATION		
	MILITARY UNIQUE AND SPECIAL CHEMISTRY MILITARY UNIQUE AND SPECIAL CHEMISTRY	METHOD DEVELOPMENT		
	MILITARY UNIQUE AND SPECIAL CHEMISTRY MILITARY UNIQUE AND SPECIAL CHEMISTRY	CONTRACT DATA REVIEW		
		ANALYSIS		
	MILITARY UNIQUE AND SPECIAL CHEMISTRY FOXICITY EVALUATION	DOCUMENT REVIEW & PREPARATION		
	to the second se	DOCUMENT REVIEWS		
	FOXICITY EVALUATION	HHA SUPPORT		
	FOXICITY EVALUATION	LABORATORY STUDIES		
	FOXICITY EVALUATION	LITERATURE SEARCHES		
ا در	FOXICITY EVALUATION	P8 FUNDING CONTRACTS		

Program Number	Program Name	PRODUCTS/SERVICES		
85	TOXICITY EVALUATION	REIMBURSABLE FUNDING CONTRACTS		
85	TOXICITY EVALUATION	STANDARDS REVIEW		
85	TOXICITY EVALUATION	TOXICOLOGY CLEARANCES		
	TOXICITY EVALUATION	TOXICOLOGY PROFILES		
86	TOXICOLOGICAL PATHOLOGY & LAB ANIMAL CARE	LABORATORY ANIMAL CARE		
86	TOXICOLOGICAL PATHOLOGY & LAB ANIMAL CARE	ACCREDIATIONS & CERTIFICATION		
86	TOXICOLOGICAL PATHOLOGY & LAB ANIMAL CARE	PROFILES		
86	TOXICOLOGICAL PATHOLOGY & LAB ANIMAL CARE	CLINICAL PATHOLOGY		
86	TOXICOLOGICAL PATHOLOGY & LAB ANIMAL CARE	CONTRACTS		
86	TOXICOLOGICAL PATHOLOGY & LAB ANIMAL CARE	GROSS HISTOPATHOLOGY		
87	HEALTH EFFECTS RESEARCH	CONSULTATIONS		
87	HEALTH EFFECTS RESEARCH	FIELD ENVIRONMENTAL HEALTH STUDIES		
87	HEALTH EFFECTS RESEARCH	HEALTH RISK REVIEWS		
87	HEALTH EFFECTS RESEARCH	LABORATORY RESEARCH		
87	HEALTH EFFECTS RESEARCH	PUBLIC MEETING SUPPORT		
ALL	ALL	TELEPHONE CONSULTATIONS		
ALL	ALL	USACHPPM PATS AND COMMITTEES		
ALL	ALL	TECHNICAL AND PEER REVIEWED PUBLICATIONS		
ALL	ALL	SPECIAL CONSULTATIONS/SERVICES		
ALL	ALL	PROVIDE TECHNICAL ASSISTANCE/EXPERTISE		
ALL	ALL	PROFESSIONAL DEVELOPMENT TRAINING/TRAVEL		
ALL	ALL	PROFESSIONAL COMMITTEE REPRESENTATION		
ALL	ALL	INDIRECT PROGRAM MANAGEMENT		
	ALL	DESKTOP CONSULTATIONS		
25	LASER/OPTICAL RADIATION	STUDIES		
25	LASER/OPTICAL RADIATION	CONSULTATIONS		
25	LASER/OPTICAL RADIATION	TRAINING		
	LASER/OPTICAL RADIATION	SURVEY		
	HEALTH RISK ASSESSMENT AND RISK COMMUNICATION			
30	ARMY MEDICAL SURVEILLANCE ACTIVITY			
	SEROEPIDEMIOLOGY			
	DEPLOYMENT AND ENVIRONMENTAL MEDICINE	CONSULTATIONS		
40	DEPLOYMENT AND ENVIRONMENTAL MEDICINE	DEPLOYMENT MEDICINE SURVEILLANCE		
	DEPLOYMENT AND ENVIRONMENTAL MEDICINE	PREVENTIVE MEDICINE COORDINATION		
	DEPLOYMENT AND ENVIRONMENTAL MEDICINE	NEEDS ASSESSMENTS		
	DEPLOYMENT AND ENVIRONMENTAL MEDICINE	ADVANCED TECHNICAL DEVELOPMENT		
	DEPLOYMENT AND ENVIRONMENTAL MEDICINE	TRAINING		
	DEPLOYMENT AND ENVIRONMENTAL MEDICINE	LIAISON		
	DEPLOYMENT AND ENVIRONMENTAL MEDICINE	PREVENTIVE MEDICINE INFORMATION MANAGEMENT		
	DEPLOYMENT AND ENVIRONMENTAL MEDICINE	DOCUMENT DEVELOPMENT		
40	DEPLOYMENT AND ENVIRONMENTAL MEDICINE	DOCUMENT REVIEW		

Appendix C

Study Approach

Study Approach

The following are the steps in developing and testing a method for reallocating resources. Note that, as of this report, steps 24 to 28 must still be completed.

- 1. Develop criteria and measures for ranking products and services.
- 2. Conduct test weighting of draft criteria.
- 3. Provide criteria and measures to USACHPPM.
- 4. Develop preliminary questionnaire for ranking programs.
- 5. Develop preliminary questionnaire for ranking products and services.
- 6. Conduct test ranking of programs.
- 7. Conduct test ranking of products and services.
- 8. Develop alternative proposals for selection panels.
- 9. Present briefing to USACHPPM leadership.
- 10. USACHPPM conducts weighting of criteria.
- 11. Evaluate results of criteria weighting by USACHPPM (sensitivity and consistency).
- 12. Present analysis of weighting to USACHPPM.
- 13. Develop final questionnaire from the criteria for ranking the programs.
- 14. Develop final questionnaire from the criteria for ranking the products and services.
- 15. Conduct final test ranking of programs, products, and services to validate questionnaires.
- 16. Present results of LMI ranking to USACHPPM.
- 17. USACHPPM approval of ranking questionnaires.
- 18. USACHPPM identifies individuals.

- 19. LMI presents a draft plan for conducting the ranking (one-day, all at the same time).
- 20. USACHPPM develops information papers on programs related to the criteria.
- 21. USACHPPM conducts ranking of programs.
- 22. Evaluate ranking of programs.
- 23. Present briefing on analysis of ranking to USACHPPM leadership.
- 24. USACHPPM develops short descriptions of products and services.
- 25. USACHPPM conducts ranking of products and services.
- 26. LMI evaluates ranking of products and services.
- 27. Present briefing on analysis of ranking to USACHPPM leadership.
- 28. Present briefing on analysis of ranking to others at USACHPPM.
- 29. Prepare LMI report.

Appendix D

USACHPPM Mission Focus and Key Strategies

USACHPPM Mission Focus and Key Strategies

The following mission focus items and key strategies are found in USACHPPM's strategic plan. These determine the criteria used for prioritizing program, products, and services for reallocation of resources.

Mission Focus

- ◆ Deployment medical surveillance
- Personal readiness assessment
- Develop the Theater Area Medical Laboratory
- Preventive medicine readiness hotline
- Strategic/operational arm for health promotion and preventive medicine

KEY STRATEGIES AND ASSOCIATED ACTIONS

Strategy One: Reengineer for Entrepreneurial Operations.

- Develop a business plan.
- Operate pilot programs.
- Develop command policy.
- Developing outsourcing matrix.
- Seek reinvention of government status.

Strategy Two: Market Our Organization and Our Products and Services.

- Identify a new marketing director position for the TDA.
- Publish and distribute new printed material.
- Capitalize on all opportunities to promote the USACHPPM.

Strategy Three: Integrate Health Promotion and Preventive Medicine with Army Readiness.

- Develop a one-stop-shop for all operational preventive medicine issues.
- Define operational medical readiness for the USACHPPM.
- Integrate Theater Army Medical Laboratory and USACHPPM operations.
- Establish and staff the new directorates (Health Promotion, Wellness).

Strategy Four: Develop a Process to Prioritize Resources to Maintain a Competitive Edge.

- Establish work selection and work deselection criteria.
- ◆ Identify USACHPPM products and services.
- Evaluate criteria for prioritizing resources.
- Prioritize products and services.
- Apply management indicators.
- Establish a formal process for resource allocation.

Strategy Five: Achieve World-Class Status.

- Improve quality management and scientific performance levels.
- Publish comprehensive quality implementation plan.
- Publish comprehensive training plan for scientific areas.
- Develop customer service standards.

APPENDIX E

Technical Criteria Definitions and Measures

Technical Criteria Definitions and Measures

HEALTH IMPACT

Definition

Actions that promote or maintain the health of individuals by mitigating health risk.

Measures

How large is the population affected by the performance of this product or service in an average year?

- (5) = More than 1,000,000 people.
- (4) = More than one installation/division (100,001 1,000,000 people).
- (3) = Installation/brigade (1,001 100,000 people).
- (2) = Facility or buildings/companies or battalions (100 1,000 people).
- (1) = Individuals/squads or platoons (less than 100 people).

How severe is the impact on the health of the population affected if this product or service is not performed?

- (5) = Permanent loss from work force (military mission DNBI resulting in evacuation; or, in the noncombat sector, injury or illness resulting in disability).
- (4) = Chronic disease resulting in long-term medical treatment and compensation costs.
- (3) = Illness or injury resulting in lost work time.
- (2) = Mild illness or injury resulting in reduced job performance.
- (1) = Minimal health impact.

Preventive Service

Definition

Proaction to maintain or promote the health and wellness of personnel (the total Army, including all active, reserve, and other beneficiaries).

Measure

How does the performance of this product or service help, in a proactive way, to promote health or wellness, or to prevent disease or nonbattle injury?

- (4) = Product or service that clearly supports health promotion and wellness.
- (3) = Proactive product or service that prevents problems from developing in the future.
- (2) = Product or service responds to a crisis in which proactive response actions prevent further development of greater problems.
- (1) = Product or service is not preventive but solves an existing problem.

SUPPORT TO SOLDIER

Definition

Supports CINCs and commanders in warfighting and other military operations.

Measure

How does the performance of this product or service support the CINCs and commanders?

- (4) = Directly supports the soldier (immunizations, masks, etc.).
- (3) = Indirectly supports the soldier (i.e., those actions that provide tools for soldiers to use in their warfighting mission [TAML, weapon systems, development of technical guides, and training courses]).
- (1) = Supports installation facilities (i.e., water treatment and industrial hygiene surveys).

SUPPORTS USACHPPM AS THE DOD LEAD AGENT FOR HEALTH PROMOTION AND PREVENTIVE MEDICINE

Definition

Increases the visibility or influence of USACHPPM in health promotion and preventive medicine activities within DoD.

Measure

How well does the performance of this product or service support tri-Service or DoD health promotion and preventive medicine interaction and activities?

- (5) = This product or service is one for which USACHPPM is already the DoD lead or executive agent (DoD-ATSDR support and OHMIS).
- (3) = This product or service is one that is clearly superior or has no competition within the other services and is of sufficient scope to meet lead agent requirements (toxicity clearances and Health Hazard Assessment).
- (1) = This product or service is not Army-unique, is not of sufficient scope to meet DoD lead agent requirements, but is simply an integral part of the USACHPPM scientific base.

Outsourcing

Definition

How critical is the in-house performance of this product or service to USACHPPM, and should other organizations provide the service or product?

Measure

Should this product or service be outsourced?

- (5) = Should be performed by USACHPPM with in-house personnel to maintain the USACHPPM scientific base.
- (3) = Should be performed by others with USACHPPM oversight.
- (1) = Should be performed by others with no USACHPPM oversight.

Customer Demand

Definition

The customers request the product or service.

Measure

How great is the anticipated or known demand for providing this product or service?

- (5) = The demand is greater than our current resource levels can support.
- (3) = The demand can be supported by our current resource levels.
- (1) = The demand is much less than our current resource levels.

MAGNITUDE OF COST SAVINGS

Definition

The results obtained save dollars, avoid costs, or reduce compensation costs in an average year.

Measure

How large are the savings achieved by providing this product or service?

- (5) = Savings are greater than \$10,000,000 per year.
- (3) =Savings are \$1,000,001 \$10,000,000per year.
- (2) =Savings are \$100,000 \$1,000,000per year.
- (1) = Savings are less than \$100,000 per year.

Supplemental Funding

Definition

The performance of this service or delivery of this product has generated supplemental funding from external sources.

Measure

How much external supplemental funding is generated by the performance of this product or service?

- (5) = External supplemental funds are greater than \$1,000,000.
- (3) = External supplemental funds are \$500,001 \$1,000,000.
- (2) = External supplemental funds are \$200,000 \$500,000.
- (1) = External supplemental funds are less than \$200,000.

Selection Worksheet Instructions for Weighting the Criteria

Selection Worksheet Instructions for Weighting the Criteria

Please Follow These Instructions

This is a paired comparison exercise. The exercise is to determine which of two criteria you prefer as more important.

Criteria

The following criteria have been selected to assess USACHPPM technical programs, products and services:

- Health impact.
- Preventive service.
- Support to soldier.
- Supports USACHPPM as the DoD lead agent for Health Promotion/Preventive Medicine.
- Outsourcing.
- ► Customer demand.
- ► Magnitude of cost savings.
- Supplemental funding.

Process

The following page lists pairs of criteria. First consider whether the choice on the left is better than the one on the right, or the choice on the right better than the one on the left, or whether the choices are about equal. If one choice is better than the other, assign the better one a value between 1 and 4, depending on how much better the choice is. If the choices are equal, assign them both a value of zero. Interpretations of values are listed in Table F-1 below.

Result

The result of this exercise is a weighting of each of the eight criteria. These criteria will be used to assess each of USACHPPM's programs and also the program's products and services.

Turn to the next page and make your comparisons.

Table F-2.Criteria Preference Comparison Form

Pair		Left	No Difference	Right	
1	Health Impact		0		Support to Soldier
2	Support to Soldier		0		Preventive Service
3	Preventive Service		0		Magnitude of Cost Savings
4	Magnitude of Cost Savings		0		Outsourcing
5	Outsourcing		0		Supplemental Funding
6	Supplemental Funding		0		Supports CHPPM as DoD Lead
7	Supports CHPPM as DoD Lead		0		Customer Demand
8	Customer Demand		0		Health Impact
9	Support to Soldier		0		Magnitude of Cost Savings
10	Magnitude of Cost Savings		0		Supplemental Funding
11	Supplemental Funding		0		Customer Demand
12	Customer Demand		0		Support to Soldier
13	Preventive Service		0		Supplemental Funding
14	Supplemental Funding		0		Health Impact
15	Magnitude of Cost Savings		0		Customer Demand
16	Health Impact		0		Preventive Service
17	Preventive Service		0		Outsourcing
18	Outsourcing		0		Supports CHPPM as DoD Lead
19	Supports CHPPM as DoD Lead		0		Health Impact
20	Support to Soldier		0		Outsourcing
21	Outsourcing		0		Customer Demand
22	Customer Demand		0		Preventive Service
23	Preventive Service		0		Supports CHPPM as DoD Lead
24	Health Impact		0		Magnitude of Cost Savings
25	Magnitude of Cost Savings		0		Supports CHPPM as DoD Lead
26	Supports CHPPM as DoD Lead		0		Support to Soldier
27	Support to Soldier		0		Supplemental Funding
28	Health Impact		0		Outsourcing

Scale: 4 3 2 1 0 1 2 3 4

Appendix G

Instructions for Completing the Program-Ranking Questionnaire

Instructions for Completing the Program-Ranking Questionnaire

This work selection process involves rating programs according to eight criteria that are based on USACHPPM mission focus and key strategies. The process has been developed to help USACHPPM make decisions on which program's products and services should continue to be performed. This will then lead to the reallocation of resources to the new directorates, which were mandated as a result of the Preventive Medicine reorganization, or to other directorates that have higher-priority programs.

The program products and services being assessed are the external technical products and mission services. General and administrative products and services that are necessary because USACHPPM is a military organization will be assessed under separate business-related criteria.

This questionnaire is to be used in conjunction with the matrix spreadsheet, which lists the programs down the side and the criteria measure questions across the top.

Each program is to be rated against each criterion individually. You will need to consider, in a general manner, the nature and thrust of a program's primary products and services in order to answer the questions.

For each program's primary products and services, address the questions presented on the following pages. Put the value you feel is most appropriate for the program you are rating. The questionnaire explains the meaning of each value. (Note that the values are not always consecutive; this is by design.)

For example, question 1.a. asks you to rate each program's population impact. Program 17, Pesticide Monitoring, products and services impact primarily at the installation level (a population of approximately 30,000), and products and services may be performed approximately 10 times per year. Therefore, these products and services affect about 300,000 people each year. The number you would put in the space provided would be 4, which corresponds to the range "100,001 – 1,000,000 people."

Please turn the page and answer the questions for each program.

Please read each question carefully.

PROGRAM QUESTIONS

- 1. **Health impact.** These questions address the health impact criterion and the products or services within this program that promote or maintain the health of individuals by mitigating health risk. We have chosen to define health risk in terms of both the size of the population affected and the severity of the impact. Therefore, we pose two separate questions that will be averaged to avoid double counting this criterion in the final analysis.
- a. What is the size of the population affected by this program's products or services? (First consider the population primarily affected by this program's products or services, then multiply this population by the average number of products or services provided per year. Select the answer that corresponds to the best estimate of the total population affected.)
 - (5) = More than 1,000,000 people.
 - (4) = More than one installation/division (100,001 1,000,000 people).
 - (3) = Installation/brigade (1,001 100,000 people).
 - (2) = Facility or buildings/companies or battalions (100 1,000 people).
 - (1) = Individuals/squads or platoons (less than 100 people).
- b. What is the severity of the health impact if this program's products or services are not provided?
 - (5) = Permanent loss from work force (military mission DNBI resulting in evacuation; or, in the noncombat sector, injury or illness resulting in disability).
 - (4) = Chronic disease resulting in long-term medical treatment and compensation costs.
 - (3) = Illness or injury resulting in lost work time.
 - (2) = Mild illness or injury resulting in reduced job performance.
 - (1) = Minimal health impact.
- 2. **Preventive service.** This question addresses whether a program's services or products are primarily preventive in nature, such that they proactively maintain or promote the health and wellness of personnel.

Are this program's products or services primarily preventive in nature?

(4) = Products and services clearly support health promotion and wellness.

- (3) = Products or services primarily prevent problems from developing in the future.
- (2) = Products or services respond to a crisis in which response actions prevent development of greater problems.
- (1) = Products or services are not preventive but solve an existing problem.
- 3. **Support to soldier.** This question addresses whether a program's services or products primarily provide support to the combat soldier.

How do this program's products and services support Commanders in Chief and other commanders in their performance of warfighting and other military operations?

- (4) = They directly support the soldier (immunizations, masks, etc.).
- (3) = They indirectly support the soldier [e.g., actions that provide tools for soldiers to use in their warfighting mission (TAML, weapon systems, development of technical guides, and training courses)].
- (1) = They primarily support installation facilities (e.g., water treatment and industrial hygiene surveys).
- 4. **Lead agent.** This question addresses whether a program's services and products support USACHPPM as the DoD lead agent for health promotion and preventive medicine. DoD lead or executive agent is established for programs that apply to all services and are of sufficient scope to warrant DoD-level interest and leadership.

Does this program's products and services increase the visibility or influence of USACHPPM in health promotion and preventive medicine activities within DoD?

- (4) = This program's primary products and services are ones for which USACHPPM is already the DoD lead or executive agent [HRA (DoD-ATSDR support) and OHMIS (OHMIS)].
- (3) = This program's primary products and services are clearly superior or have no competition within the other services and are of sufficient scope to meet lead agent requirements [Tox Path (toxicity clearances) and HHA (HHA)].
- (1) = This program's primary products and services are not Army-unique, nor of sufficient scope to meet DoD lead agent requirements or are simply an integral part of the USACHPPM scientific base.

5. **Outsourcing.** This question addresses whether a program's primary existing products and services should continue to be provided by USACHPPM. Given the current environment, USACHPPM must make decisions on which program's specific products and services will be provided with in-house personnel to ensure the appropriate scientific base is maintained. Other DoD organizations, federal agencies, or profit and nonprofit commercial firms may more appropriately provide some of the products and services currently provided using in-house personnel, thereby focusing resources on higher-priority program products and services.

Should the USACHPPM continue to perform this program's primary services or deliver this program's primary products?

- (5) = The program's primary products and services should be performed by USACHPPM with in-house personnel to maintain the USACHPPM scientific base.
- (3) = The program's primary products and services should be performed by others with USACHPPM oversight.
- (1) = The program's primary products and services should be performed by others with no USACHPPM oversight.
- 6. **Customer demand**. This question addresses whether a program's services or products have a strong customer demand or support.

What is the anticipated demand for this program's new primary products and services, or the known demand for this program's existing primary products and services?

- (5) = The demand is greater than our current resources can support.
- (3) = The demand can be supported by our current resources.
- (1) = The demand is much less than our current resources.
- 7. **Magnitude of savings.** This question addresses the magnitude of the real or potential cost savings achieved by providing this program's primary products or services. Consider the following in making your estimates of cost savings: the cost of performing the services (salary, benefits, travel, equipment, report processing, analysis, etc.) versus the cost of others performing the services; the savings associated with avoiding future medical treatment and worker's compensation costs; and cost savings associated with identification of less costly mitigation alternatives.

What are the estimated savings associated with this program's primary products and services?

- (5) = Savings are greater than \$10,000,000 per year.
- (3) =Savings are \$1,000,001 \$10,000,000per year.
- (2) =Savings are \$100,000 \$1,000,000per year.
- (1) = Savings are less than \$100,000 per year.
- 8. **Supplemental funding**. This question addresses the amount of supplemental funding obtained from sources outside USACHPPM by providing this program's primary services or products. (This refers to the program initially receiving the funding).

What are the external supplemental funds generated each year by providing this program's primary services or products?

- (5) = External supplemental funds are greater than \$1,000,000.
- (3) = External supplemental funds are \$500,001 \$1,000,000.
- (2) = External supplemental funds are \$200,000 \$500,000.
- (1) = External supplemental funds are less than \$200,000.

Program Ranking Form

	Program Hanking	FOIII	1								
Program Number	Program Name	Health a	Health b	Preventive	Soldier	DoD Lead	Outsource	Demand	Cost	Supplemental Funding	TOTAL
11	GRADUATE MEDICAL EDUCATION (RESIDENCY)						 	 		-	├
	PEST MANAGEMENT	+								├─-	├
17	PESTICIDE MONITORING (17)	 			_		 	├─		-	
	PERSONAL READINESS	+	_							-	
22	COMMUNITY HEALTH SERVICES	+		_	_			-			-
	RADIO FREQUENCY/ULTRASOUND	+							-	_	_
	LASER/OPTICAL RADIATION	 					_				
	INFECTIOUS DISEASES	+-									┝
	INDUSTRIAL HEALTH PHYSICS (27)	+									
	MEDICAL HEALTH PHYSICS	+		-							<u> </u>
	INJURIES & OCCUPATIONAL ILLNESSES	+									<u> </u>
	ARMY MEDICAL SURVEILLANCE ACTIVITY		-								
	WATER SUPPLY MANAGEMENT	┦			-		<u> </u>				
	SURFACE WATER AND WASTEWATER	-									
-	SEROEPIDEMIOLOGY	1									
	DISEASE CONTROL & PREVENTION										
	READINESS PLANNING	\perp									
		1									
	DISASTER & DOMESTIC ASSISTANCE	\bot									
	HAZARDOUS AND MEDICAL WASTE MANAGEMENT	$oxed{oxed}$				i					
	GROUND WATER AND SOLID WASTE HRA AND RISK COMMUNICATION	igspace									
	DEPLOYMENT AND ENVIRONMENTAL MEDICINE	$\downarrow \downarrow \downarrow$									
	HEALTH, FITNESS, AND PERFORMANCE AIR POLLUTION SOURCE MANAGEMENT	$\downarrow \downarrow \downarrow$									
	AMBIENT AIR QUALITY MANAGEMENT	+									
	HRA/CARDIOVASCULAR SCREENING	+		_							
	HEARING CONSERVATION (51)	\vdash		-							
	ENVIRONMENTAL NOISE					_					
	OHMIS MANAGEMENT	-		_							
	INDUSTRIAL HYGIENE FIELD SERVICES	-							_		
	HEALTHCARE HAZARDS	1									
	FIELD ENVIRONMENTAL HEALTH	\vdash		_		_					
	INDUSTRIAL HYGIENE MANAGEMENT	1 1		_					→		
	VISION CONSERVATION	1	\dashv					_			
	OCCUPATIONAL & ENVIRONMENTAL MEDICINE	\vdash	\dashv								[
	OCCUPATIONAL HEALTH NURSING										
	DOCUMENT DEVELOPMENT		\dashv		\dashv	 ↓	\dashv				
	HEALTH HAZARD ASSESSMENT (69)	\vdash		\dashv	\dashv	_					
	FIELD LABORATORY READINESS(TAML)		-	\dashv		\dashv					
	LABORATORY OPERATIONS IMPROVEMENT	\vdash		\dashv	\dashv	\dashv					
	METHOD DEVELOPMENT AND ANALYTICAL SCIENCES		\dashv			_	\dashv				
	ANALYTICAL CHEMISTRY	\vdash	\dashv		\dashv				\dashv		
	RADIOISOTOPE ANALYSIS		\dashv							 -↓	
	PESTICIDES AND ORGANIC CHEMISTRY	 			\dashv		\dashv		ļ		
	MILITARY UNIQUE AND SPECIAL CHEMISTRY		-			-					
	DOD CHOLINESTERASE PROGRAM (84)		_				-				
	TOXICITY EVALUATION										
	TOXICOLOGICAL PATHOLOGY & LAB ANIMAL CARE	$\vdash \vdash$					\dashv				
	HEALTH EFFECTS RESEARCH	\vdash		\dashv	_				\dashv	\dashv	
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Results of Program Ranking by Pilot Test

This appendix shows the ranking of the U.S. Army Center for Health Promotion and Preventive Medicine numbered programs resulting from our test of the ranking process. We reviewed these results to ascertain that the process produced a priority list that made sense and aligned with the organization's mission focus and key strategies.

Programs Weighted Ranking

Program Number	PROGRAM NAME	Averaged Total
35	READINESS PLANNING	14.0
21	PERSONAL READINESS	13.7
30	ARMY MEDICAL SURVEILLANCE ACTIVITY	12.9
40	DEPLOYMENT AND ENVIRONMENTAL MEDICINE	12.3
41	HEALTH PROMOTION PROGRAM EVALUATION AND ASSESSMENT	12.0
69	HEALTH HAZARD ASSESSMENT	11.5
57	FIELD ENVIRONMENTAL HEALTH	10.9
53	OHMIS MANAGEMENT	10.9
46	HEALTH RISK APPRAISAL/CARDIOVASCULAR SCREENING	10.8
71	FIELD LABORATORY READINESS(TAML)	10.8
26	INFECTIOUS DISEASES	10.8
24	RADIO FREQUENCY/ULTRASOUND	10.6
25	LASER/OPTICAL RADIATION	10.6
36	DISASTER & DOMESTIC ASSISTANCE	10.5
29	INJURIES & OCCUPATIONAL ILLNESSES	10.4
42	AIR POLLUTION SOURCE MANAGEMENT	10.2
51	HEARING CONSERVATION	10.0
87	HEALTH EFFECTS RESEARCH	10.0
27	INDUSTRIAL HEALTH PHYSICS	10.0
34	DISEASE CONTROL & PREVENTION	9.9
39	HEALTH RISK ASSESSMENT AND RISK COMMUNICATION	9.9
86	TOXICOLOGICAL PATHOLOGY & LAB ANIMAL CARE	9.8
43	AMBIENT AIR QUALITY MANAGEMENT	9.7
64	OCCUPATIONAL & ENVIRONMENTAL MEDICINE	9.4
37	HAZARDOUS AND MEDICAL WASTE MANAGEMENT	9.2
55	INDUSTRIAL HYGIENE FIELD SERVICES	9.2
85	TOXICITY EVALUATION	9.2
33	SEROEPIDEMIOLOGY	9.0
11	GRADUATE MEDICAL EDUCATION (RESIDENCY)	9.0
31	WATER SUPPLY MANAGEMENT	8.7
63	VISION CONSERVATION	8.7
22	COMMUNITY HEALTH SERVICES	8.6
16	PEST MANAGEMENT	8.5
65	OCCUPATIONAL HEALTH NURSING	8.5
28	MEDICAL HEALTH PHYSICS	8.4
59	INDUSTRIAL HYGIENE MANAGEMENT	8.0
32	SURFACE WATER AND WASTEWATER	8.0
<i>7</i> 3	METHOD DEVELOPMENT AND ANALYTICAL SCIENCES	7.9
38	GROUND WATER AND SOLID WASTE	7.7
84	DOD CHOLINESTERASE PROGRAM	7.6
66	DOCUMENT DEVELOPMENT	7.6
56	HEALTHCARE HAZARDS	7.3
52	ENVIRONMENTAL NOISE	7.1
77	ANALYTICAL CHEMISTRY	6.9
80	PESTICIDES AND ORGANIC CHEMISTRY	6.8
17	PESTICIDE MONITORING	6.8
79	RADIOISOTOPE ANALYSIS	6.5
72	LABORATORY OPERATIONS IMPROVEMENT	6.1
82	MILITARY UNIQUE AND SPECIAL CHEMISTRY	5.8

Results of Program Ranking by Leadership

This appendix shows the priority ranking that resulted from the U.S. Army Center for Health Promotion and Preventive Medicine leadership rating of numbered programs. The first table lists the programs and scores for each of the eight criteria, as well as the averaged total. The programs are listed in descending order of resource priority. The second table compares the priorities that result from varying the criteria that are used.

Weighted Program Ranking

Program Number	PROGRAM NAME	Health Impact	Preventive Service	Support to Soldier	Support USACHPPM as DoD Lead	Outsource	Demand	Cost Savings	Supplemental Funding	Averaged Total
	Weight	0.881	0.562	1	0.353	0.126	0.355	0.27	0.154	Total
51	HEARING CONSERVATION	3.7	2	4	1.5	0.6	1.6	1.1	0.2	14.6
	INFECTIOUS DISEASES	4.1	2	3.7	1.1	0.6	1.7	1	0.2	14.3
69	HEALTH HAZARD ASSESSMENT	4.1	2	3.4	1.1	0.6	1.7	1.2	0.2	14.2
30	MEDICAL SURVEILLANCE ACTIVITY	3.9	1.8	3.8	1.4	0.4	1.7	0.7	0.2	14.1
21	PERSONAL READINESS	3.7	2.2	4	0.8	0.6	1.7	0.7	0.2	13.8
40	DEPLOYMENT AND ENVR MEDICINE	3.9	1.9	3.8	0.9	0.6	1.6	0.9	0.2	13.8
34	DIS CONTROL AND PREVENTION	4	2.3	3.9	0.7	0.5	1.4	0.7	0.2	13.8
29	INJURIES AND OCC ILLNESSES	3.8	1.9	3.5	1.3	0.6	1.5	1	0.2	13.7
46	HRA/CARDIOVASCULAR	3.5	2.2	3.7	1	0.6	1.6	0.8	0.2	13.5
41	HEALTH,FITNESS, AND PERF.	3.5	2.2	3.7	0.8	0.6	1.6	0.9	0.2	13.4
35	READINESS PLANNING	3.9	1.9	3.4	0.9	0.6	1.6	0.8	0.2	13.3
39	HEALTH RISK ASSESSMENT	3.6	1.6	1.9	1.5	0.6	1.7	1.1	0.7	12.7
63	VISION CONSERVATION	3.5	1.7	3	1.3	0.5	1.4	0.9	0.2	12.5
57	FIELD ENVIRONMENTAL HEALTH	3.8	1.9	2.9	0.8	0.6	1.6	0.4	0.2	12.3
25	LASER/OPTICAL RADIATION	3.6	1.6	2.9	1.1	0.5	1.5	0.8	0.2	12.2
31	WATER SUPPLY MANAGEMENT	3.7	1.9	2.7	0.8	0.6	1.6	0.6	0.4	12.2
71	FIELD LAB READINESS (TAML)	3.5	1.7	2.8	1	0.6	1.6	0.5	0.2	11.8
11	GRADUATE MED EDUC (RESIDENCY)	3.6	1.9	2.8	0.8	0.4	1.4	0.8	0.2	11.8
33	SEROEPIDEMIOLOGY	3.2	1.6	3.5	1.5	0.4	0.6	0.6	0.2	11.6
85	TOXICITY EVALUATION	3.3	1.7	2.5	1	0.5	1.5	0.7	0.5	11.5
22	COMMUNITY HEALTH SERVICES	3.5	2.2	2.1	0.8	0.6	1.6	0.6	0.2	11.5
55	INDUSTRIAL HYGIENE FIELD SVCS	3.6	1.8	2	1	0.4	1.6	0.7	0.4	11.4
16	PEST MANAGEMENT	3.5	1.7	1.8	1.4	0.6	1.4	0.5	0.4	11.4
36	DISASTER/DOMESTIC ASSISTANCE	3.4	1.5	2.4	0.8	0.5	1.6	0.6	0.2	11
	HAZARDOUS AND MEDICAL WASTE	3	1.5	1.6	1.3	0.5	1.6	0.7	0.7	10.9
53	OHMIS MANAGEMENT	3.1	1.6	1.2	1.8	0.4	1.5	1.1	0.2	10.8
87	HEALTH EFFECTS RESEARCH	3	1.6	1.7	0.9	0.5	1.5	0.7	0.7	10.6
84	DOD CHOLINESTERASE PROGRAM	3	1.6	2.2	1.6	0.5	1.1	0.6	0.2	10.6
	MEDICAL HEALTH PHYSICS	3	1.8	2.1	0.7	0.5	1.5	0.7	0.2	10.4
27	INDUSTRIAL HEALTH PHYSICS	2.8	1.7	1.6	0.8	0.5	1.5	0.7	0.7	10.4
64	OCCUPATIONAL AND ENVR MED	3.3	1.7	2.1	0.5	0.5	1.6	0.6	0.2	10.4
	RADIO FREQUENCY/ULTRASOUND	2.7	1.6	2.3	0.8	0.6	1.5	0.5	0.2	10.2
	TOXICOL PATH/ANIMAL CARE	2.8	1.6	2.4	0.9	0.4	1.3	0.6	0.2	9.9
17	PESTICIDE MONITORING GROUND WATER AND SOLID WASTE	3.1	1.6	1.4	1.4 0.5	0.5	1.4	0.9	0.2	9.6
38		2.9	1.5	1.1	0.6	0.5	1.5	0.7	0.6	9.4
	AMBIENT AIR QUALITY MGMT	3.1	1.5	1.1	0.6	0.5	1.5	0.7	0.8	9.3
	AIR POLLUTION SOURCE MGMT HEALTHCARE HAZARDS	3.1	1.4	1.5	0.6	0.5	1.1	0.7	0.4	9.3
	RADIOISOTOPE ANALYSIS	2.5	1.7	2.1	0.7	0.3	1.1	0.7	0.2	9.2
	SURFACE WATER AND WASTEWATER	2.9	1.5	1.1	0.5	0.4	1.4	0.7	0.7	9.1
	ENVIRONMENTAL NOISE	2.9	1.5	1.2	1	0.4	1.4	0.7	0.7	9.1
	OCCUPATIONAL HEALTH NURSING	3.1	1.7	1.1	0.7	0.4	1.0	0.7	0.3	9
		2.6	1.6	1.1	1	0.5	1.5	0.4	0.2	9
	INDUSTRIAL HYGIENE MGMT PESTICIDES AND ORGANIC CHEM	2.6	1.6	1.6	0.6	0.5	1.3	0.4	0.3	8.8
	ANALYTICAL CHEMISTRY	2.6	1.4	1.6	0.6	0.4	1.4	0.5	0.2	8.3
	DOCUMENT DEVELOPMENT	2.6	1.4	1.8	0.4	0.4	1.3	0.5	0.3	8
		2.3	1.4	1.8	0.4	0.5	1.1	0.4	0.2	7.9
	MIL UNIQUE AND SPEC CHEMISTRY METH DEV AND ANALYTIC SCIENCE	2.3	1.3	1.2	0.7	0.5	1.3	0.4	0.2	7.5
	LAB OPNS IMPROVEMENT	2.1	1.2	1.3	0.6	0.4	1.1	0.4	0.2	7.3
72	LAD OF NO IIVIF KOV EIVIEN I	۷.۷	1.5	1.4	0.4	U.4±	1.1	0.4	0.2	7.2
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Program Ranking Comparison Depending on Criteria

	All Criteria		Ton Four Oritoria				
u			lop i oui ciliella		Minus Lop Two Criteria	\downarrow	Just Top Two Criteria
тьт30тЧ і пыдотній		твтдотЧ тэфтиМ	PROGRAM NAME	Program Number	PROGRAM NAME	Program	PBOGRAM NAME
21	HEARING CONSERVATION	21	PERSONAL READINESS	39	HEALTH RISK ASSESSMENT	34	DIS CONTROL AND PREVENTION
56	INFECTIOUS DISEASES	34	DIS CONTROL AND PREVENTION	15	HEARING CONSERVATION	26	INFECTIOUS DISFASES
69	HEALTH HAZARD ASSESSMENT	26	INFECTIOUS DISEASES	69	HEALTH HAZARD ASSESSMENT	98	MEDICAL SURVEILL ANCE ACTIVITY
8	MEDICAL SURVEILLANCE ACTIVITY	30	MEDICAL SURVEILLANCE ACTIVITY	53	OHMIS MANAGEMENT	51	HEARING CONSERVATION
77	PERSONAL READINESS	51	HEARING CONSERVATION	56	INFECTIOUS DISEASES	ę	DEPLOYMENT AND ENVE MEDICINE
40	DEPLOYMENT AND ENVR MEDICINE	40	DEPLOYMENT AND ENVR MEDICINE	53	INJURIES AND OCC ILLNESSES	7	PERSONAL READINESS
8	DIS CONTROL AND PREVENTION	69	HEALTH HAZARD ASSESSMENT	37	HAZARDOUS AND MEDICAL WASTE	: S	HEALTH HAZARD ASSESSMENT
59	INJURIES AND OCC ILLNESSES	46	HRA/CARDIOVASCULAR	30	MEDICAL SURVEILLANCE ACTIVITY	, F	READINESS PLANING
46	HRA/CARDIOVASCULAR	41	HEALTH, FITNESS, AND PERF.	46	HRA/CARDIOVASCULAR	3 8	INTRIES AND OCCULI MESSES
41	HEALTH, FITNESS, AND PERF.	35	READINESS PLANNING	41	HEALTH, FITNESS, AND PERF.	4	HRA /CARDIOVASCIII AR
32	READINESS PLANNING	59	INJURIES AND OCC ILLNESSES	21	PERSONAL READINESS	=	HEAT TH BITNINGS AND DEDE
33	HEALTH RISK ASSESSMENT	57	FIELD ENVIRONMENTAL HEALTH	8	DEPLOYMENT AND ENVR MEDICINE	: 2	SHROEDIDEMIOLOGY
63	VISION CONSERVATION	31	WATER SUPPLY MANAGEMENT	16	PEST MANAGEMENT	2 6	FIELD ENVIRONMENTAL MEATER
27	FIELD ENVIRONMENTAL HEALTH	11	GRADUATE MED EDUC (RESIDENCY)	3	VISION CONSERVATION	5 5	VICTON CONCEDUATION
22	LASER/OPTICAL RADIATION	63	VISION CONSERVATION	35	READINESS DI ANNING	3 2	I ACED CONSERVATION
31	WATER SUPPLY MANAGEMENT	T	LASER/OPTICAL RADIATION	2	COMMINITY HEALTH SEDVICES	3 ;	LASEN OF IICAL KADIATION
71	FIELD LAB READINESS (TAML)	Т	FIELD LAB READINESS (TAMI)	3,2	INDICTORY HEALTH BENNING	ج ا	WALER SUPPLY MANAGEMENT
=	GRADUATE MED EDUC (RESIDENCY)	Т	COMMINITY HEAT TH SERVICES	62	HINDOSINAL MENLIN PHISICS	= ;	GRADUATE MED EDUC (RESIDENCY)
æ	SEROEPIDEMIOLOGY	┰	INDICATION HAVING BIELD SACE	۽ اُ	HEALTH EFFECTS RESEARCH	<u> </u>	FIELD LAB READINESS (TAML)
8	TOXICITY EVALUATION	Т	TOVICITY BUATHATION	\$6	DIS CONTROL AND PREVENTION	36	DISASTER/DOMESTIC ASSISTANCE
22	COMMINITY HEAT TH CEDVICES	Т	IONICII I EVALUATION	22	INDUSTRIAL HYGIENE FIELD SVCS	82	TOXICITY EVALUATION
5	INDIGENTAL HYCIENE EIELD CUCC	Т	SEROEFIDEMIOLOGY	31	WATER SUPPLY MANAGEMENT	22	INDUSTRIAL HYGIENE FIELD SVCS
3 2	DECT MANIA CEMENT	T	DISASTER/DOMESTIC ASSISTANCE	82	TOXICITY EVALUATION	39	HEALTH RISK ASSESSMENT
2 8	PISACTER (DOLLIGHED)	Ţ	HEALTH RISK ASSESSMENT	22	LASER/OPTICAL RADIATION	22	COMMUNITY HEALTH SERVICES
8 5	DISASTER/ DOMESTIC ASSISTANCE	Т	OCCUPATIONAL AND ENVR MED	57	FIELD ENVIRONMENTAL HEALTH	64	OCCUPATIONAL AND ENVR MED
8	HAZARDOUS AND MEDICAL WASTE	Т	PEST MANAGEMENT	71	FIELD LAB READINESS (TAML)	16	PEST MANAGEMENT
8 8	Unimis management	Т	MEDICAL HEALTH PHYSICS	38	GROUND WATER AND SOLID WASTE	98	TOXICOL PATH/ANIMAL CARE
6 8	DOD CHOLD BECKE KENNING	Т	RADIO FREQUENCY/ULTRASOUND	84	DOD CHOLINESTERASE PROGRAM	- 84	DOD CHOLINESTERASE PROGRAM
8	MEDICAL TIPAT TIPATE PROGRAM	T	TOXICOL PATH/ANIMAL CARE	25	ENVIRONMENTAL NOISE	28	MEDICAL HEALTH PHYSICS
9 6	MEDICAL REALITY PRICE	Т	HEALTH EFFECTS RESEARCH	=	GRADUATE MED EDUC (RESIDENCY)	24	RADIO FREQUENCY/ULTRASOUND
<u>;</u>	MODEL MEALTH PHYSICS	T	DOD CHOLINESTERASE PROGRAM	17	PESTICIDE MONITORING	87	HEALTH EFFECTS RESEARCH
3	OCCUPATIONAL AND ENVICED	┑	HAZARDOUS AND MEDICAL WASTE	43	AMBIENT AIR QUALITY MGMT	29	RADIOISOTOPE ANALYSIS
74	KADIO FREQUENCY/ULTRASOUND	\neg	INDUSTRIAL HEALTH PHYSICS	28	MEDICAL HEALTH PHYSICS	37	HAZARDOUS AND MEDICAL WASTE
g !	TOXICOL PATH/ANIMAL CARE	\neg	PESTICIDE MONITORING	59	INDUSTRIAL HYGIENE MGMT	17	PESTICIDE MONITORING
	PESTICIDE MONITORING	\neg	RADIOISOTOPE ANALYSIS	36	DISASTER/DOMESTIC ASSISTANCE	27	INDUSTRIAL HEALTH PHYSICS
8	GROUND WATER AND SOLID WASTE	П	OHMIS MANAGEMENT	32	SURFACE WATER AND WASTEWATER	26	HEALTHCARE HAZARDS
43	AMBIENT AIR QUALITY MGMT	┑	HEALTHCARE HAZARDS	42	AIR POLLUTION SOURCE MGMT	53	OHMIS MANAGEMENT
4.5	AIR POLLUTION SOURCE MGMT	╗	OCCUPATIONAL HEALTH NURSING	24	RADIO FREQUENCY/ULTRASOUND	99	DOCUMENT DEVELOPMENT
26	HEALTHCARE HAZARDS	7	AIR POLLUTION SOURCE MGMT	98	TOXICOL PATH/ANIMAL CARE	80	PESTICIDES AND ORGANIC CHEM
52	RADIOISOTOPE ANALYSIS	П	PESTICIDES AND ORGANIC CHEM	64	OCCUPATIONAL AND ENVR MED	65	OCCUPATIONAL HEALTH NIJRSING
32	SURFACE WATER AND WASTEWATER	38	GROUND WATER AND SOLID WASTE		HEALTHCARE HAZARDS	77	ANALYTICAL CHEMISTRY

Program Ranking Comparison Depending on Criteria

	All Criteria		Top Four Critoria		Line Tare Care		
	Silonia Silonia		top rout citteria		Minus Lop Lwo Criteria		Just Top Two Criteria
Program Number	PROGRAM NAME	Program Number	TAXIN MAN	mergor Jumber		margor redmul	
		ī	PHOGHAM INAME	I I	PHOGHAM NAME	I.	PROGRAM NAME
25	ENVIRONMENTAL NOISE	43	AMBIENT AIR QUALITY MGMT	33	SEROEPIDEMIOLOGY	42	42 AIR POLLUTION SOURCE MGMT
65	OCCUPATIONAL HEALTH NURSING	32	SURFACE WATER AND WASTEWATER	99	OCCUPATIONAL HEALTH NURSING	38	GROUND WATER AND SOLID WASTE
29	INDUSTRIAL HYGIENE MGMT	29	INDUSTRIAL HYGIENE MGMT	79	79 RADIOISOTOPE ANALYSIS	43	AMBIENT AIR OUALITY MGMT
80	PESTICIDES AND ORGANIC CHEM	22	ANALYTICAL CHEMISTRY	80	PESTICIDES AND ORGANIC CHEM	32	SURFACE WATER AND WASTEWATER
22	ANALYTICAL CHEMISTRY	99	DOCUMENT DEVELOPMENT	82	MIL UNIQUE AND SPEC CHEMISTRY		ENVIRONMENTAL NOISE
99	DOCUMENT DEVELOPMENT	52	ENVIRONMENTAL NOISE	73	METH DEV AND ANALYTIC SCIENCE	59	INDUSTRIAL HYGIENE MGMT
82	MIL UNIQUE AND SPEC CHEMISTRY	82	MIL UNIQUE AND SPEC CHEMISTRY	77	ANALYTICAL CHEMISTRY	82	MIL UNIOUE AND SPEC CHEMISTRY
23	METH DEV AND ANALYTIC SCIENCE	72	LAB OPNS IMPROVEMENT	99	DOCUMENT DEVELOPMENT	72	LAB OPNS IMPROVEMENT
72	LAB OPNS IMPROVEMENT	73	METH DEV AND ANALYTIC SCIENCE	72	LAB OPNS IMPROVEMENT	73	METH DEV AND ANALYTIC SCIENCE

Revised Products and Services

This appendix shows current original products and services, their recommended new designation, and revised product and service categories for the program.

Revised Products and Services

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Prono	Program Name	PRODUCTS/SERVICES	RECOMMENDED DESIGNATION	REVISED PRODUCTS AND SERVICES
16	PEST MANAGEMENT	PESTICIDE TREATED PAPERS	Pesticide treated papers	Pesticide treated papers
16		DOCUMENTS	Document production/review	Document production/review
16	PEST MANAGEMENT	INPUT TO ECAS	Delete rate ECAS under AP	Training classes and materials
16	PEST MANAGEMENT	EDUCATION MATERIALS	development	Army program data management
16	PEST MANAGEMENT	EQUIPMENT CALIBRATION	Delete, not and external service	Pesticide resistance testing
16	PEST MANAGEMENT	PROGRAM DATA REPOSITORY	Army program data management	Field study
16	PEST MANAGEMENT	PESTICIDE RESISTANCE EVALUATION	Pesticide resistance testing	Desk-top consultation
16	PEST MANAGEMENT	INTEGRATED CONSULTATION	Field study	Arthropod ID/analysis
16	PEST MANAGEMENT	PROGRAM REVIEW	Field study	
16	PEST MANAGEMENT	QUICK RESPONSE STUDY	Field study	
16	16 PEST MANAGEMENT	REVIEW DOCUMENTS	Document production and review	
16	PEST MANAGEMENT	SPECIAL STUDIES	Field Study	
16	PEST MANAGEMENT	TICK ANALYSIS	Arthropod ID/analysis	
16	PEST MANAGEMENT	VECTOR-BORNE DISEASE RISK ASSESSMENT	Field study	
16	PEST MANAGEMENT	ON-SITE TRAINING OF PEST MGMNT PROGRAMS	development	
16	PEST MANAGEMENT	COCKROACH RESISTANCE TESTS	Pesticide resistance testing	
16	PEST MANAGEMENT	ASSISTANCE VISIT	Field study	
16	PEST MANAGEMENT	CONSULTATION	Desk-top consultations	
16	PEST MANAGEMENT	ARTHROPOD IDENTIFICATION	Arthropod ID/analysis	
16	PEST MANAGEMENT	PROFILE	Desk-top consultation	
21	PERSONAL READINESS	RISK INTERVENTION	Field study	Field study
21		WORKSHOPS	Training classes and materials	Training classes and materials
21	_	STANDARDIZED LESSON PLANS/BRIEFINGS	Training classes and materials	Deployment field services
21	PERSONAL READINESS	EXPORTABLE COURSES FOR USAR AND NG		Information sharing
21	_	DEPLOYMENT SUPPORT		Document development and review
21	_	HEALTH CONSULTATIONS	Deployment field services	Army program database management
21	PERSONAL READINESS		Training classes and materials	
21	PERSONAL READINESS	REPORTS/NEWSLETTERS/ARTICLES/SURVEYS/MEDIA SPOTS	Information sharing	
21	PERSONAL READINESS	PREVENTIVE SCREENING	Field Study	
21	PERSONAL READINESS	POLICY & DOCTRINE RECOM.	Document development and review	
21	PERSONAL READINESS	LEADER DEVELOPMENT	Training classes and materials	
21	PERSONAL READINESS	INTEGRATION INTO ARMY SCHOOLS	Training classes and materials	
21	PERSONAL READINESS	DATABASE DIRECTORY SERVICES	Army program database management	
21	PERSONAL READINESS	INSTRUCTIONAL AIDS	Training classes and materials	

Revised Products and Services

Prono	Program Name	PRODUCTS/SERVICES	RECOMMENDED DESIGNATION	REVISED PRODUCTS AND SERVICES
21	\neg	TRAIN THE TRAINER COURSES	Training classes and materials	
77		HP COORDINATION CERTIFICATION	Training classes and materials	
21		HP CONFERENCE	Training classes and materials	
21		HEALTH MARKETING	Program communication efforts	
21	_	CENTRALIZED HP RESOURCE CENTER	Not a product or service	
77		SHARING OF HP MATERIALS	Information sharing	
27		HEALTH RISK ASSESSMENT	Rate with HRA in WDED	Document development / review
22	_	DOCUMENTATION REVIEW	Document development/review	Field study
22		INPUT TO ECAS	Rate with ECAS in APED	Desk-ton consultations
22		HEALTH HAZARD ASSESSMENT	Rate with HHA program	
22		IG INSPECTIONS	Field study	
27		IR CONSULTATIONS	Field study	
27		IR STUDIES	Field study	
27		IR SURVEYS	Field study	
27	\neg	OPERATIONS SUPPORT	Field study	
27	\neg	IR AUDITS	Field study	
53	_	TRACK RATES/TRENDS OF THREATS TO READINESS	ram database management	Army nrogram database management
29	INJ. & OCC. ILLNESSES	ID OF RISK FACTORS & CAUSES OF DISEASES	_	Field study
29	INJ. & OCC. ILLNESSES	ID OF INJURIES & OCC. DISEASES IMPACTING READINESS	Field study	Dock-ton consultation
53	INJ. & OCC. ILLNESSES	FOCUSED SURV. FOR SPECIFIED INJURIES/DISEASES		Training classes/materials
53	INJ. & OCC. ILLNESSES	EXPERTISE/CONSULT ON INJURY/OCC. DIS. EPIDEM.	nsultation	Document development
31	WATER SUPPLY MGMNT	FIELD WATER SUPPORT	Field water supply survey	Field water supply survey
31	WATER SUPPLY MGMNT	HUMAN CONTACT WATER ASSISTANCE	Field Study	Field Study
	WATER SUPPLY MGMNT	DOCUMENT ACTIONS	Document development/review	Document development/review
	WATER SUPPLY MGMNT	DRINKING WATER MONITORING SUPPORT		
31	WATER SUPPLY MGMNT	DRINKING WATER SYSTEM SUPPORT	Field study	
_	WATER SUPPLY MGMNT	POLICY ACTIONS	Document development/review	
38	DIS. & DOM ASSISTANCE	ADVANCED TECHNICAL DEVELOPMENT		Document development/review
36	DIS. & DOM ASSISTANCE	TRAINING ON DISASTER AND DOMESTIC ASSISTANCE		Training classes and materials
98	DIS. & DOM ASSISTANCE	PREVENTIVE MEDICINE INFORMATION MANAGEMENT		Field PM Hotline
_	DIS. & DOM ASSISTANCE	PREVENTIVE MEDICINE COORDINATION	Desk-top consultation	Desk-top consultation
_	DIS. & DOM ASSISTANCE	LIAISON SERVICES		Field study
-	DIS. & DOM ASSISTANCE	FUNCTIONAL SERVICES	Field study	Design review
36	DIS. & DOM ASSISTANCE	DOCUMENT DEVELOPMENT/REVIEW	Document development/review	

Revised Products and Services

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Prono	$\overline{}$	PRODUCTS/SERVICES	RECOMMENDED DESIGNATION	REVISED PRODUCTS AND SERVICES
36	\neg	DESIGN AND REVIEW	Design review	
37	HAZ/MED WASTE MGMNT	P2 OPPORTUNITY ASSESSMENTS	Field study	Field study
32	HAZ/MED WASTE MGMNT	HAZARDOUS WASTE SPECIAL STUDY	Field study	MIDI
37	HAZ/MED WASTE MGMNT	SITE INVESTIGATIONS	Field study	Training classes and materials
37	_	MIDI CD-ROM	MIDI	Desk-top consultations
37		COMPLIANCE SURVEYS	Field study	Document development/review
37	_	TRAINING WORKSHOPS/CONSULTATIONS	Training classes and materials	Information sharing
37		HAZARDOUS AND MEDICAL WASTE CONSULTATIONS	Field study	D
37	_	TECHNOLOGY EVALUATION	Desk-top consultation	
37	_	TECHNICAL GUIDE 126 - WASTE DISPOSAL INSTR.	Document development/review	
32	HAZ/MED WASTE MGMNT	TECHNICAL CONSULTATIVE HOTLINE SUPPORT	Desk-top consultation	
32	HAZ/MED WASTE MGMNT	RCS-1383 ASSISTANCE	Desk-top consultation	
37	_	AUDIOVISUAL LENDING LIBRARY	Information sharing	
37		MIDI BBS/INTERNET DATABASE	MIDI	
37		CLRT CORRECTIVE ACTION PROGRAM	Field study	
41	HLTH, FITNESS, AND PERF.	PARTICIPATE IN SPECIAL HP & PREVENTION PROJECT EVAL.	Desk-top consultations	Desk-top consultations
41	HLTH, FITNESS, AND PERF.	EVAL. OF IMPACT OF HEALTH OF SOLDIERS UPON READINESS	Field study	Field study
41		ANNUAL RPT. ON LEADING FACTORS IMPACTING READINESS	Document development/review	Document development/review
41	HLTH, FITNESS, AND PERF.	EPIDEMIOLOGICAL CONSULTATION	Field study	Field study
49	HRA/ CARDIOV. SCRNING	HRA MAINTENANCE AND DISTRIBUTION	Desk-top consultation	Desk-top consultation
46	HRA/ CARDIOV. SCRNING	HRA USER TRAINING	Training classes and materials	Training classes and materials
46	HRA/ CARDIOV. SCRNING	HRA SOFTWARE DEVELOPMENT	HRA software development/mgmt	HRA software development/mgmt
46	HRA/ CARDIOV. SCRNING	HARDWARE/SOFTWARE CONFIGURATION MANAGEMENT	HRA software development/mgmt	Field study
46		DEVELOP REPORTS OF HRA CORPORATE DATABASE	Army HRA database management	Army HRA database management
46	HRA/ CARDIOV. SCRNING	DATA QUERIES OF HRA CORPORATE DATABASE	Army HRA database management	
46	HRA/ CARDIOV. SCRNING	CLINICAL NURSING CONSULTATION	Field study	
46	HRA/ CARDIOV. SCRNING	HRA TECHNICAL CUSTOMER SUPPORT (TROUBLESHOOTING)	Army HRA database management	
21		HEARS LIAISON VISITS	Field study	Field study
27	Т	MANAGEMENT CONSULTATION	Field study	Training classes and materials
21	\neg	WORKSHOPS	Training classes and materials	Document development/review
21	\neg	NOISE ABATEMENT CONSULTATION	Field study	HEARS
27		ARTICLES/PAPERS	Document development/review	
21	Т	DOCUMENT REVIEW AND PREPARATION	Document development/review	
21	HEARING CONSERVATION	HEARS DATA PROFILES	HEARS	

Revised Products and Services

ou				CIVE STOTICO DE CASTA DE LA CASTA DEL CASTA DE LA CASTA DEL CASTA DE LA CASTA
Pro		PRODUCTS/SERVICES	RECOMMENDED DESIGNATION	SERVICES
25	$\overline{}$	SURVEYS	Field study	
23	_	HHA SUPPORT	Rate with HHA	
21		HEARS/OHMIS (FUNCTIONAL SUPPORT)	HEARS	
22		ERGONOMIC SITE SURVEYS	Ergonomic study	Ergonomic study
22		POLICY INPUT/DEVELOPMENT	Document development/review	Document development/review
22	IND. HYGIENE FLD SVCS	SURVEYS	Field study	Field study
જ	IND. HYGIENE FLD SVCS	EQUIPMENT SUPPORT	Equipment calibration/support	Equipment calibration /support
53		ERGONOMIC TRAINING	Training classes and materials	Training classes and materials
22		ERGONOMIC PHONE CONSULTATIONS	Desk-top consultations	Desk-top consultations
22		ERGONOMIC DOCUMENTS	Document development/review	
53		BQUIPMENT/FACILITY DESIGN REVIEW	Facilities design review	
22		DOCUMENT DEVELOPMENT AND REVIEW	Document development/review	
22		CONSULTATIONS	Desk-top consultations	
26	IND. HYGIENE MGMNT	INDUSTRIAL HYGIENE TRAINING	Training classes and materials	Training classes and materials
29	IND. HYGIENE MGMNT	ASSISTANCE	Desk-top consultation	Desk-top consultation
26	IND. HYGIENE MGMNT	DOCUMENT DEVELOPMENT	Document development/review	Document development/review
26	IND. HYGIENE MGMNT	OHMIS MAINFRAME QA & REPORTS	HHIM	ННІМ
26	IND. HYGIENE MGMNT	MEDCOM SUPPORT	Desk-top consultation	Desk-top consultation
26	IND. HYGIENE MGMNT	INTERNAL COMPUTER SUPPORT	not a product or service	HMIS
29	IND. HYGIENE MGMNT	MANAGEMENT TRAINING	Training classes and materials	Field study
26	IND. HYGIENE MGMNT	HHIM TRAINING & SUPPORT	Training classes and materials	IH Career Program management
29	IND. HYGIENE MGMNT	HHIM SOFTWARE DEVELOPMENT	HHIM	0
23	IND. HYGIENE MGMNT	HHIM HARDWARE UPGRADE	ННІМ	
23	IND. HYGIENE MGMNT	HAZARDOUS MATERIALS INFO. SYSTEM (HMIS)	HMIS	
23	IND. HYGIENE MGMNT	EXTERNAL PROGRAM SUPPORT	Field study	
23	IND. HYGIENE MGMNT	INDUSTRIAL HYGIENE CAREER PROGRAM	IH Career Program management	
64	OCC. AND ENVR. MED.	OCCUPATIONAL MEDICINE ADVANCED COURSE	Training classes and materials	Training classes and materials
49	OCC. AND ENVR. MED.	OHMIS SUPPORT	rated under OHMIS	Field study
49	OCC. AND ENVR. MED.	ONSITE CONSULTATIONS	Field study	Residency program
49	OCC. AND ENVR. MED.	RESIDENCY SUPPORT	Residency program	Document development/review
64	OCC. AND ENVR. MED.	LECTURES AND COURSES	Training classes and materials	Desk-top consultation
64	OCC. AND ENVR. MED.	HEALTH HAZARD ASSESSMENTS	rated under HHA	
42	OCC. AND ENVR. MED.	CHEMICAL SURETY SUPPORT	Desk-top consultation	
64	OCC. AND ENVR. MED.	EPIDEMIOLOGICAL REVIEWS AND INVESTIGATIONS	Field study	

Revised Products and Services

Prono	Program Name	PRODUCTS/SERVICES	RECOMMENDED DESIGNATION	REVISED PRODUCTS AND SERVICES
		DOCUMENT DEVELOPMENT AND REVIEWS	Document development/review	
64	OCC. AND ENVR. MED.	MATRIXED PROJECTS	Field study	
$\overline{}$	OCC. AND ENVR. MED.	PARTICIPATE IN PREPARATION & REVIEW OF HRAS	rated under HRA	
72	LAB OPNS IMPROVEMENT	ACCREDITATION & CERTIFICATION	Codb	Cholinesterase program
72		ANALYTICAL CONTRACTS	codb	Document development/review
72		CHOLINESTERASE PROGRAM	Cholinesterase program	Method development
72	LAB OPNS IMPROVEMENT	LIMS	unknown	Desk-top consultation
72		QUALITY CONTROL INSERTIONS	codb	Sample analysis
72	LAB OPNS IMPROVEMENT	SAMPLE MANAGEMENT	codb	
		ADAPTATION	ئ	Document development/review
		HRA REVIEW	with HRA	Desk-top consultation
77		DOCUMENT GENERATED/REVIEW	Document development/review	Sample analysis
77		CONSULTATION	Desk-top consultation	
77		CONTRACT LAB DATA REVIEW	qpoo	
77	ANALYT. CHEMISTRY	SAMPLE ANALYSIS	Sample analysis	
82	MIL.UNIQUE/SPEC CHEM.	HEALTH RISK ASSESSMENT DOCUMENT REVIEW	with HRA	Desk-top consultations
_	MIL.UNIQUE/SPEC CHEM.	CONSULTATION	Desk-top consultations	Method development
82	MIL.UNIQUE/SPEC CHEM.	METHOD DEVELOPMENT	Method development	Sample analysis
82	MIL.UNIQUE/SPEC CHEM.	CONTRACT DATA REVIEW	codb	Document development/review
82	MIL.UNIQUE/SPEC CHEM.	ANALYSIS	Sample analysis	The state of the s
82	MIL.UNIQUE/SPEC CHEM.	DOCUMENT REVIEW & PREPARATION	Document development/review	
82	TOXICITY EVALUATION	DOCUMENT REVIEWS	Document development/review	Document development/review
82	TOXICITY EVALUATION	HHA SUPPORT	rank with HHA	Toxicological studies
82	TOXICITY EVALUATION	LABORATORY STUDIES	Toxicological studies	Toxicological clearance
82	TOXICITY EVALUATION	LITERATURE SEARCHES	codb or studies/ doc development	
82	TOXICITY EVALUATION	P8 FUNDING CONTRACTS	qpoo	
85	TOXICITY EVALUATION	REIMBURSABLE FUNDING CONTRACTS	codb	
82	TOXICITY EVALUATION	STANDARDS REVIEW	Document development	
82	TOXICITY EVALUATION	TOXICOLOGY CLEARANCES	Toxicological clearance	
82	TOXICITY EVALUATION	TOXICOLOGY PROFILES	Document development/review	

Instructions for Completing the Product and Service Ranking Questionnaire

Instructions for Completing the Product and Service Ranking Questionnaire

This work selection process involves rating program products and services according to eight criteria that are based on the USACHPPM mission focus and key strategies. The process has been developed to help USACHPPM make decisions on which products and services should continue to be performed. This will then lead to the reallocation of resources to the new directorates, which were mandated as a result of the Preventive Medicine reorganization, or to other directorates that have higher-priority programs.

The products and services being assessed are the external technical products and mission services. General and administrative products and services that are necessary because USACHPPM is a military organization will be assessed under separate business-related criteria.

This questionnaire is to be used in conjunction with the matrix spreadsheet, which lists the products and services down the side and the criteria measure questions across the top.

Each product and service is to be rated against each criterion individually. For each product and service, address the questions presented on the following pages. Put the value you feel is most appropriate for the item you are rating. The questionnaire explains the meaning of each value. (Note that the values are not always consecutive; this is by design.)

For example, question 1.a. asks you to rate the population impact of a product or service. An IH survey is performed at the installation level (a population of approximately 30,000), and this survey is performed approximately 10 times per year. Therefore, this survey affects about 300,000 people each year. The number you would put in the space provided would be 4, which corresponds to the range "100,001 - 1,000,000 people."

Please turn the page and answer the questions for each product and service.

Please read each question carefully.

PRODUCT AND SERVICE QUESTIONS

- 1. **Health impact.** These questions address the health impact criterion and the products or services within this program that promote or maintain the health of individuals by mitigating health risk. We have chosen to define health risk in terms of both the size of the population affected and the severity of the impact. Therefore we pose two separate questions that will be averaged to avoid double counting this criterion in the final analysis.
- a. What is the size of the population affected by this program's products or services? (First consider the population primarily affected by this program's products or services, then multiply this population by the average number of products or services provided per year. Select the answer that corresponds to the best estimate of the total population affected.)
 - (5) = More than 1,000,000 people.
 - (4) = More than one installation/division (100,001 1,000,000 people).
 - (3) = Installation/brigade (1,001 100,000 people).
 - (2) = Facility or buildings/companies or battalions (100 1,000 people).
 - (1) = Individuals/squads or platoons (less than 100 people).
- b. What is the severity of the health impact if this program's products or services are not provided?
 - (5) = Permanent loss from work force (military mission DNBI resulting in evacuation or, in the noncombat sector, injury or illness resulting in disability).
 - (4) = Chronic disease resulting in long-term medical treatment and compensation costs.
 - (3) = Illness or injury resulting in lost work time.
 - (2) = Mild illness or injury resulting in reduced job performance.
 - (1) = Minimal health impact.
- 2. **Preventive service.** This question addresses whether a program's services or products are primarily preventive in nature, such that they proactively maintain or promote the health and wellness of personnel.

Are this program's products or services primarily preventive in nature?

(4) = Products and services clearly support health promotion and wellness.

- (3) = Products or services primarily prevent problems from developing in the future.
- (2) = Products or services respond to a crisis in which response actions prevent development of greater problems.
- (1) = Products or services are not preventive but solve an existing problem.
- 3. **Support to soldier.** This question addresses whether a program's services or products primarily provide support to the combat soldier.

How do this program's products and services support Commanders in Chief and other Commanders in their performance of warfighting and other military operations?

- (4) = They directly support the soldier (immunizations, masks, etc.).
- (3) = They indirectly support the soldier [e.g., actions that provide tools for soldiers to use in their warfighting mission (TAML, weapon systems, development of technical guides, and training courses)].
- (1) = They primarily support installation facilities (e.g., water treatment and industrial hygiene surveys).
- 4. Lead agent. This question addresses whether a program's services and products support USACHPPM as the DoD lead agent for health promotion and preventive medicine. DoD lead or executive agent is established for programs that apply to all services and are of sufficient scope to warrant DoD-level interest and leadership.

Do this program's products and services increase the visibility or influence of USACHPPM in health promotion and preventive medicine activities within DoD?

- (4) = This program's primary products and services are ones for which USACHPPM is already the DoD lead or executive agent [HRA (DoD-ATSDR support) and OHMIS (OHMIS)].
- (3) = This program's primary products and services are clearly superior or have no competition within the other services and are of sufficient scope to meet lead agent requirements [Tox Path (toxicity clearances) and HHA (HHA)].
- (1) = This program's primary products and services are not Army-unique, nor of sufficient scope to meet DoD lead agent requirements, or are simply an integral part of the USACHPPM scientific base.

5. Outsourcing. This question addresses whether a program's primary existing products and services should continue to be provided by USACHPPM. Given the current environment, USACHPPM must make decisions on which program's specific products and services will be provided with in-house personnel to ensure the appropriate scientific base is maintained. Other DoD organizations, federal agencies, or profit and nonprofit commercial firms may more appropriately provide some of the products and services currently provided using in-house personnel, thereby focusing resources on higher-priority program products and services.

Should the USACHPPM continue to perform this program's primary services or deliver this program's primary products?

- (5) = The program's primary products and services should be performed by USACHPPM with in-house personnel to maintain the USACHPPM scientific base.
- (3) = The program's primary products and services should be performed by others with USACHPPM oversight.
- (1) = The program's primary products and services should be performed by others with no USACHPPM oversight.
- 6. **Customer demand.** This question addresses whether a program's services or products have a strong customer demand or support.

What is the anticipated demand for this program's new primary products and services, or the known demand for this program's existing primary products and services?

- (5) = The demand is greater than our current resources can support.
- (3) = The demand can be supported by our current resources.
- (1) = The demand is much less than our current resources.
- 7. **Magnitude of savings.** This question addresses the magnitude of the real or potential cost savings achieved by providing this program's primary products or services. Consider the following in making your estimates of cost savings: the cost of performing the services (salary, benefits, travel, equipment, report processing, analysis, etc.) versus the cost of others performing the services; the savings associated with avoiding future medical treatment and worker's compensation costs; cost savings associated with identification of less costly mitigation alternatives.

What are the estimated savings associated with this program's primary products and services?

- (5) = Savings are greater than \$10,000,000 per year.
- (3) =Savings are \$1,000,001 \$10,000,000per year.
- (2) =Savings are \$100,000 \$1,000,000per year.
- (1) = Savings are less than \$100,000 per year.
- 8. **Supplemental funding.** This question addresses the amount of supplemental funding obtained from sources outside USACHPPM by providing this program's primary services or products. (This refers to the program initially receiving the funding).

What are the external supplemental funds generated each year by providing this program's primary services or products?

- (5) = External supplemental funds are greater than \$1,000,000.
- (3) = External supplemental funds are \$500,001 \$1,000,000.
- (2) = External supplemental funds are \$200,000 \$500,000.
- (1) = External supplemental funds are less than \$200,000.

U.S. Army Center for Health Promotion and Preventive Medicine Products and Services Rating Form

onorq	Program Name	PRODUCTS/SERVICES	Health 1	2 AilesH	Preventive Soldier	DoD Lead	Outsource	Demand	Cost sinementa	Funding TOTAL
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16	PEST MANAGEMENT	INTEGRATED CONSULTATION		+	1	$oldsymbol{\perp}$		T		+
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16	PEST MANAGEMENT	TICK ANALYSIS		╀	+	\downarrow		\dagger	+	+
16	PEST MANAGEMENT	VECTOR-BORNE DISEASE RISK ASSESSMENT		+	\downarrow	\downarrow		T	+	$\frac{1}{1}$
16	PEST MANAGEMENT	PROGRAMS		+	+	1		1	\dagger	
16	PEST MANAGEMENT	COCKROACH RESISTANCE TESTS		+	\downarrow	1		1	+	+
16	PEST MANAGEMENT	ASSISTANCE VISIT		╀	\downarrow	_		1	\dagger	+
16	PEST MANAGEMENT	CONSULTATION		+	\downarrow	_		T	+	$\frac{1}{1}$
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7	PERSONAL READINESS	DEPLOYMENT SUPPORT		╀	1	\perp		\dagger	+	+
21	PERSONAL READINESS	HEALTH CONSULTATIONS	+	\dotplus	\downarrow	Ţ	I	\dagger	+	\downarrow
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U.S. Army Center for Health Promotion and Preventive Medicine Products and Services Rating Form

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	Program Name	PERSONAL READINESS	PERSONAL READINESS	PERSONAL READINESS	PERSONAL READINESS	PERSONAL READINESS	PERSONAL READINESS	PERSONAL READINESS	PERSONAL READINESS	PERSONAL READINESS	PERSONAL READINESS	PERSONAL READINESS	PERSONAL READINESS	PERSONAL READINESS	PERSONAL READINESS	COMMUNITY HEALTH SERVICES	COMMUNITY HEALTH SERVICES	COMMUNITY HEALTH SERVICES	COMMUNITY HEALTH SERVICES	COMMUNITY HEALTH SERVICES	COMMUNITY HEALTH SERVICES	COMMUNITY HEALTH SERVICES	COMMUNITY HEALTH SERVICES	COMMUNITY HEALTH SERVICES	COMMUNITY HEALTH SERVICES	COMMUNITY HEALTH SERVICES	COMMUNITY HEALTH SERVICES	COMMUNITY HEALTH SERVICES	COMMUNITY HEALTH SERVICES	COMMUNITY HEALTH SERVICES	COMMUNITY HEALTH SERVICES	COMMUNITY HEALTH SERVICES	COMMUNITY HEALTH SERVICES	COMMUNITY HEALTH SERVICES
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U.S. Army Center for Health Promotion and Preventive Medicine Products and Services Rating Form

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	Program Name	INJURIES & OCCUPATIONAL ILLNESSES	INJURIES & OCCUPATIONAL ILLNESSES	INJURIES & OCCUPATIONAL ILLNESSES	WATER SUPPLY MANAGEMENT	WATER SUPPLY MANAGEMENT	WATER SUPPLY MANAGEMENT	WATER SUPPLY MANAGEMENT	WATER SUPPLY MANAGEMENT	WATER SUPPLY MANAGEMENT	SURFACE WATER AND WASTEWATER	DISEASE CONTROL & PREVENTION	READINESS PLANNING	READINESS PLANNING	READINESS PLANNING	READINESS PLANNING	READINESS PLANNING	DISASTER & DOMESTIC ASSISTANCE	DISASTER & DOMESTIC ASSISTANCE	DISASTER & DOMESTIC ASSISTANCE														

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PRODUCTS/SERVICES	LIAISON SERVICES	FUNCTIONAL SERVICES	DOCUMENT DEVELOPMENT/REVIEW	DESIGN AND REVIEW	ASSESSMENTS	HAZARDOUS WASTE SPECIAL STUDY	SITE INVESTIGATIONS	MIDI CD-ROM	COMPLIANCE SURVEYS	TRAINING WORKSHOPS/CONSULTATIONS	CONSULTATIONS	TECHNOLOGY EVALUATION	INSTRUCTIONS	TECHNICAL CONSULTATIVE HOTI INF STIPPORT	RCS-1383 ASSISTANCE	AUDIOVISUAL LENDING LIBRARY	MIDI BBS/INTERNET DATABASE	CLRT CORRECTIVE ACTION PROGRAM	POTENTIAL SOURCE SURVEYS	SOLID WASTE SURVEYS & CONSULTATIONS	ASSISTANCE	GEOHYDROLOGIC STUDIES	ENVIRONMENTAL COMPLIANCE ASSESSMENT	DOCUMENT REVIEWS (HRA AND ECAS)	PROJECT EVALS	UPON READINESS	READINESS	EPIDEMIOLOGICAL CONSULTATION	RCRA TRIAL BURNS	TOXIC RELEASE INVENTORIES	TECHNICAL CONSULTATION	SOURCE ASSESSMENTS	RCRA TB TEST PLANS
Program Name	DISASTER & DOMESTIC ASSISTANCE	DISASTER & DOMESTIC ASSISTANCE	DISASTER & DOMESTIC ASSISTANCE	DISASTER & DOMESTIC ASSISTANCE	HAZARDOUS AND MEDICAL WASTE MANAGEMENT	HAZARDOUS AND MEDICAL WASTE MANAGEMENT	HAZARDOUS AND MEDICAL WASTE MANAGEMENT	HAZARDOUS AND MEDICAL WASTE MANAGEMENT	HAZARDOUS AND MEDICAL WASTE MANAGEMENT	HAZARDOUS AND MEDICAL WASTE MANAGEMENT	HAZARDOUS AND MEDICAL WASTE MANAGEMENT	HAZARDOUS AND MEDICAL WASTE MANAGEMENT	HAZARDOUS AND MEDICAL WASTE MANAGEMENT	HAZARDOUS AND MEDICAL WASTE MANAGEMENT	HAZARDOUS AND MEDICAL WASTE MANAGEMENT	HAZARDOUS AND MEDICAL WASTE MANAGEMENT	HAZARDOUS AND MEDICAL WASTE MANAGEMENT	HAZARDOUS AND MEDICAL WASTE MANAGEMENT	GROUND WATER AND SOLID WASTE	GROUND WATER AND SOLID WASTE	GROUND WATER AND SOLID WASTE	GROUND WATER AND SOLID WASTE	GROUND WATER AND SOLID WASTE	GROUND WATER AND SOLID WASTE	HEALTH, FITNESS, AND PERFORMANCE	HEALTH, FITNESS, AND PERFORMANCE	HEALTH, FITNESS, AND PERFORMANCE	HEALTH, FITNESS, AND PERFORMANCE	AIR POLLUTION SOURCE MANAGEMENT	AIR POLLUTION SOURCE MANAGEMENT	AIR POLLUTION SOURCE MANAGEMENT	AIR POLLUTION SOURCE MANAGEMENT	AIR POLLUTION SOURCE MANAGEMENT
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PRODUCTS/SERVICES	POLLUTION PREVENTION	HEALTH RISK ASSESSMENT	TRAINING	DOCUMENT REVIEW	HEALTH RISK ASSESSMENTS	SAMPLING AND ANALYSIS	DERA DOCUMENT REVIEWS	CONDUCT TRAINING	AIR POLLUTION DISPERSION MODELING	TECHNICAL CONSULTATION	ENVIRONMENTAL AUDITS	HRA MAINTENANCE AND DISTRIBUTION	HRA USER TRAINING	HRA SOFTWARE DEVELOPMENT	MANAGEMENT	DEVELOP REPORTS OF HRA CORPORATE DATABASE	DATA QUERIES OF HRA CORPORATE DATABASE	CLINICAL NURSING CONSULTATION	(TROUBLESHOOTING)	HEARS LIAISON VISITS	MANAGEMENT CONSULTATION	WORKSHOPS	NOISE ABATEMENT CONSULTATION	ARTICLES/PAPERS	DOCUMENT REVIEW AND PREPARATION	HEARS DATA PROFILES	SURVEYS	HHA SUPPORT	HEARS/OHMIS (FUNCTIONAL SUPPORT)	TESTIMONY	TRAINING	MONITORING	CONTOURING
Program Name	AIR POLLUTION SOURCE MANAGEMENT	AIR POLLUTION SOURCE MANAGEMENT	AIR POLLUTION SOURCE MANAGEMENT	AIR POLLUTION SOURCE MANAGEMENT	AMBIENT AIR QUALITY MANAGEMENT	AMBIENT AIR QUALITY MANAGEMENT	AMBIENT AIR QUALITY MANAGEMENT	AMBIENT AIR QUALITY MANAGEMENT	AMBIENT AIR QUALITY MANAGEMENT	AMBIENT AIR QUALITY MANAGEMENT	AMBIENT AIR QUALITY MANAGEMENT	SCREENING	SCREENING	SCREENING	SCREENING	SCREENING	SCREENING	SCREENING	SCREENING	HEARING CONSERVATION	HEARING CONSERVATION	HEARING CONSERVATION	HEARING CONSERVATION	HEARING CONSERVATION	HEARING CONSERVATION	HEARING CONSERVATION	HEARING CONSERVATION	HEARING CONSERVATION	HEARING CONSERVATION	ENVIRONMENTAL NOISE	ENVIRONMENTAL NOISE	ENVIRONMENTAL NOISE	ENVIRONMENTAL NOISE
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	Program Name	ENVIRONMENTAL NOISE	ENVIRONMENTAL NOISE	OHMIS MANAGEMENT	OHMIS MANAGEMENT	OHMIS MANAGEMENT	OHMIS MANAGEMENT	OHMIS MANAGEMENT	OHMIS MANAGEMENT	OHMIS MANAGEMENT	OHMIS MANAGEMENT	OHMIS MANAGEMENT	OHMIS MANAGEMENT	INDUSTRIAL HYGIENE FIELD SERVICES	INDUSTRIAL HYGIENE FIELD SERVICES	INDUSTRIAL HYGIENE FIELD SERVICES	INDUSTRIAL HYGIENE FIELD SERVICES	INDUSTRIAL HYGIENE FIELD SERVICES	INDUSTRIAL HYGIENE FIELD SERVICES	INDUSTRIAL HYGIENE FIELD SERVICES	INDUSTRIAL HYGIENE FIELD SERVICES	INDUSTRIAL HYGIENE FIELD SERVICES	INDUSTRIAL HYGIENE FIELD SERVICES	HEALTHCARE HAZARDS	HEALTHCARE HAZARDS	HEALTHCARE HAZARDS	HEALTHCARE HAZARDS	HEALTHCARE HAZARDS	HEALTHCARE HAZARDS	HEALTHCARE HAZARDS	FIELD ENVIRONMENTAL HEALTH	FIELD ENVIRONMENTAL HEALTH	FIELD ENVIRONMENTAL HEALTH	FIELD ENVIRONMENTAL HEALTH
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22	FIELD ENVIRONMENTAL HEALTH	EQUIPMENT REVIEW					t	+		
57	FIELD ENVIRONMENTAL HEALTH	DOCUMENT DEVELOPMENT		L			\dagger	+	-	
22	FIELD ENVIRONMENTAL HEALTH	PREVENTIVE MEDICINE ASSESSMENTS							-	
22	FIELD ENVIRONMENTAL HEALTH	DESIGN REVIEW/PRE-OCCUPANCY					\dagger	\dagger	╀	
22	FIELD ENVIRONMENTAL HEALTH	CONSULTATIONS					\dagger	+	-	
22	FIELD ENVIRONMENTAL HEALTH	AIMS		-			\dagger	+	-	
26	INDUSTRIAL HYGIENE MANAGEMENT	INDUSTRIAL HYGIENE TRAINING						+	-	
26	INDUSTRIAL HYGIENE MANAGEMENT	ASSISTANCE		_			T	+	\perp	
29	INDUSTRIAL HYGIENE MANAGEMENT	DOCUMENT DEVELOPMENT		igert			$\frac{1}{1}$		╀	
26	INDUSTRIAL HYGIENE MANAGEMENT	OHMIS MAINFRAME QA & REPORTS					\vdash	+	-	
26	INDUSTRIAL HYGIENE MANAGEMENT	MEDCOM SUPPORT		<u> </u>			\vdash	-	_	
29	INDUSTRIAL HYGIENE MANAGEMENT	INTERNAL COMPUTER SUPPORT		-		T		+	╀	ļ
29	INDUSTRIAL HYGIENE MANAGEMENT	MANAGEMENT TRAINING		igg			╁	+	-	I
26	INDUSTRIAL HYGIENE MANAGEMENT	HHIM TRAINING & SUPPORT				T	1	+	_	
26	INDUSTRIAL HYGIENE MANAGEMENT	HHIM SOFTWARE DEVELOPMENT		_	_		T	+	\perp	
26	INDUSTRIAL HYGIENE MANAGEMENT	HHIM HARDWARE UPGRADE		L				-	╀	
29	INDUSTRIAL HYGIENE MANAGEMENT	(HMIS)					+	H	-	L
29	INDUSTRIAL HYGIENE MANAGEMENT	EXTERNAL PROGRAM SUPPORT					_	+	-	
26	INDUSTRIAL HYGIENE MANAGEMENT	INDUSTRIAL HYGIENE CAREER PROGRAM		_		T	\dagger	+	\perp	igg
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63	VISION CONSERVATION	ASSISTANCE VISITS		L		T	-	+	╀	$oxed{\Gamma}$
63	VISION CONSERVATION	EVALUATION STUDY		L		T	H	╁	ig	I
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Results of Product and Service Ranking by Pilot Test

This appendix shows the ranking of selected USACHPPM products and services resulting from our test of the ranking process. We reviewed these results to ascertain that the process produced a priority list that made sense and aligned with the organization's mission focus and key strategies.

Ranking of Selected Products and Services

Program Number	Program Name	Revised Products and Services	Averaged
21	PERSONAL READINESS	Deployment field services	12.2
35	READINESS PLANNING	Information analysis/evaluation	12.0
31	WATER SUPPLY MANAGEMENT	Field water supply survey	12.0
46	HEALTH RISK APPRAISAL/CARDIOVASCULAR SCREENING	Field study	11.9
21	PERSONAL READINESS	Field study	11.8
51	HEARING CONSERVATION	Field study	11.8
46	HEALTH RISK APPRAISAL/CARDIOVASCULAR SCREENING	Army HRA database management	11.7
85	TOXICITY EVALUATION	Toxicological clearance	11.2
35	READINESS PLANNING	Document development review	11.0
46	HEALTH RISK APPRAISAL/CARDIOVASCULAR SCREENING	Training classes and materials	11.0
51	HEARING CONSERVATION	HEARS	10.7
59	IH MANAGEMENT	ннім	10.7
46	HEALTH RISK APPRAISAL/CARDIOVASCULAR SCREENING	Desk-top consultation	10.6
41	HEALTH PROMOTION PROGRAM EVALUATION AND ASSESSMENT	Field study	10.6
21	PERSONAL READINESS	Training classes and materials	10.4
51	HEARING CONSERVATION	Training classes and materials	10.3
85	TOXICITY EVALUATION	Document development/review	9.9
85	TOXICITY EVALUATION	Toxicological studies	9.9
21	PERSONAL READINESS	Document development and review	9.8
37	HAZARDOUS AND MEDICAL WASTE MANAGEMENT	Field study	9.8
51	HEARING CONSERVATION	Desk-top consultations	9.7
53	OHMIS	Information analysis/evaluation	9.6
87	HEALTH EFFECTS RESEARCH	Document development review	9.6
41	HEALTH PROMOTION PROGRAM EVALUATION AND ASSESSMENT	Document development/review	9.5
21	PERSONAL READINESS	Army program database management	9.4
27	INDUSTRIAL HEALTH PHYSICS	Field study	9.4
87	HEALTH EFFECTS RESEARCH	Field study	9.3
64	OCCUPATIONAL & ENVIRONMENTAL MEDICINE	Document development/review	9.2
37	HAZARDOUS AND MEDICAL WASTE MANAGEMENT	Document development/review	9.0
21	PERSONAL READINESS	Information sharing	8.9
37	HAZARDOUS AND MEDICAL WASTE MANAGEMENT	Information sharing	8.8
55	INDUSTRIAL HYGIENE FIELD SERVICES	Field study	8.8
64	OCCUPATIONAL & ENVIRONMENTAL MEDICINE	Residency program	8.8
29	INJURIES & OCCUPATIONAL ILLNESSES	Army program database management	8.8
29	INJURIES & OCCUPATIONAL ILLNESSES	Training classes/materials	8.7
29	INJURIES & OCCUPATIONAL ILLNESSES	Field study	8.7
59	IH MANAGEMENT	Field study	8.6
55	INDUSTRIAL HYGIENE FIELD SERVICES	Training classes and materials	8.5
41	HEALTH PROMOTION PROGRAM EVALUATION AND ASSESSMENT	Desk-top consultations	8.5
29	INJURIES & OCCUPATIONAL ILLNESSES	Document development/review	8.3
55	INDUSTRIAL HYGIENE FIELD SERVICES	Ergonomic study	8.2
16	PEST MANAGEMENT	Training classes and materials	8.0
37	HAZARDOUS AND MEDICAL WASTE MANAGEMENT	MIDI	8.0
16	PEST MANAGEMENT	Pesticide resistance testing	8.0
37	HAZARDOUS AND MEDICAL WASTE MANAGEMENT	Desk-top consultation	7.9
64	OCCUPATIONAL & ENVIRONMENTAL MEDICINE	Training classes and materials	7.9
59	IH MANAGEMENT	Document development/review	7.8

Ranking of Selected Products and Services

Program Number	Program Name	Revised Products and Services	Averaged Total
64	OCCUPATIONAL & ENVIRONMENTAL MEDICINE	Field study	7.8
16	PEST MANAGEMENT	Arthropod ID/analysis	7.8
16	PEST MANAGEMENT	Army program data management	7.7
16	PEST MANAGEMENT	Document production/review	7.7
27	INDUSTRIAL HEALTH PHYSICS	Document development/review	7.7
64	OCCUPATIONAL & ENVIRONMENTAL MEDICINE	Desk-top consultation	7.6
59	IH MANAGEMENT	Training classes and materials	7.6
53	онміѕ	Army program database management	7.5
31	WATER SUPPLY MANAGEMENT	Document development/review	7.5
55	INDUSTRIAL HYGIENE FIELD SERVICES	Desk-top consultations	7.3
31	WATER SUPPLY MANAGEMENT	Field Study	7.2
29	INJURIES & OCCUPATIONAL ILLNESSES	Desk-top consultation	7.1
59	IH MANAGEMENT	HMIS	7.0
55	INDUSTRIAL HYGIENE FIELD SERVICES	Document development/review	6.8
53	онміѕ	Training classes and materials	6.8
16	PEST MANAGEMENT	Field study	6.7
59	IH MANAGEMENT	Desk-top consultation	6.5
72	LABORATORY OPERATIONS IMPROVEMENT	Cholinesterase program	6.5
46	HEALTH RISK APPRAISAL/CARDIOVASCULAR SCREENING	HRA software development/mgmt	6.3
59	IH MANAGEMENT	IH Career Program management	6.0
77	ANALYTICAL CHEMISTRY	Sample analysis	5.8
27	INDUSTRIAL HEALTH PHYSICS	Desk-top consultations	5.7
77	ANALYTICAL CHEMISTRY	Document development/review	5.7
55	INDUSTRIAL HYGIENE FIELD SERVICES	Equipment calibration/support	5.4
82	MILITARY UNIQUE AND SPECIAL CHEMISTRY	Method development	5.4
82	MILITARY UNIQUE AND SPECIAL CHEMISTRY	Sample analysis	5.2
82	MILITARY UNIQUE AND SPECIAL CHEMISTRY	Document development/review	5.2
16	PEST MANAGEMENT	Desk-top consultation	5.1
82	MILITARY UNIQUE AND SPECIAL CHEMISTRY	Desk-top consultations	5.0
77	ANALYTICAL CHEMISTRY	Desk-top consultation	4.9
16	PEST MANAGEMENT	Pesticide treated papers	4.7

Initial Reallocation Methodology Results

This appendix shows the hypothetical ranking of selected USACHPPM products and services resulting from our test of the reallocation methodology. We reviewed these results to ascertain that the process produced a priority list that made sense and aligned with the organization's mission focus and key strategies. The results of three methods are presented. (The higher the rank order for a product or service, the greater its priority for receiving resources.) The priority lists presented are based on the percentage of total program effort for the product or service, the program and product scores, and the ordinal ranking of a product or service respectively. The results cannot be used by themselves. Factors that need to be considered include organizational strategy and mission focus, resource constraints (both fiscal and manpower), minimum viable program requirements, current and future tables of distribution and allowance (TDAs), current trends, desired end state, limitations of each number, the best number for the end state, viable program numbers, a plan to manage required shifts in resources, decision rules, program metrics; and reexamining the process periodically through review and analyses.

Hypothetical Ranking of Selected Products and Services for Reallocation

Program Number	Program Name	Program Rank Score	Revised Products and Services	Product/Service Rank Score	% Level of Effort to Prod/Serv	Weighted Value (Prog Rank x % effort)	Rank Order for Cut Consideration based on % level of effort
35	READINESS PLANNING	14.0	Information analysis/evaluation		0.8	11	78
35	READINESS PLANNING	14.0	Document development review	11.0	0.2	2.8	58
21	PERSONAL READINESS	13.7	Deployment field services	12.2	0.25	3.4	63
21	PERSONAL READINESS	13.7	Field study	11.8	0.25	3.4	62
21	PERSONAL READINESS	13.7	Training classes and materials	10.4	0.18	2.5	52
21	PERSONAL READINESS	13.7	Document development and review	9.8	0.12	1.6	36
21	PERSONAL READINESS	13.7	Army program database management	9.4	0.11	1.5	32
21	PERSONAL READINESS	13.7	Information sharing	8.9	0.09	1.2	26
41	HEALTH PROMOTION PROGRAM EVALUATION AND ASSESSMENT	12.0	Field study	10.6	0.5	6	74
41	HEALTH PROMOTION PROGRAM EVALUATION AND ASSESSMENT	12.0	Document development/review	9.5	0.4	4.8	69
41	HEALTH PROMOTION PROGRAM EVALUATION AND ASSESSMENT	12.0	Desk-top consultations	8.5	0.1	1.2	25
53	онміѕ	10.9	Army program database management	7.5	0.55	6	73
53	онміѕ	10.9	Information analysis/evaluation	9.6	0.3	3.3	61
53	онміѕ	10.9	Training classes and materials	6.8	0.15	1.6	35
46	HEALTH RISK APPRAISAL/CARDIOVASCULAR	10.8	Training classes and materials	11.0	0.3	3.2	60
46	HEALTH RISK APPRAISAL/CARDIOVASCULAR	10.8	Army HRA database management	11.7	0.25	2.7	56
46	HEALTH RISK APPRAISAL/CARDIOVASCULAR	10.8	HRA software development/mgmt	6.3	0.25	2.7	55
46	HEALTH RISK APPRAISAL/CARDIOVASCULAR	10.8	Field study	11.9	0.1	1.1	22
46	HEALTH RISK APPRAISAL/CARDIOVASCULAR	10.8	Desk-top consultation	10.6	0.1	1.1	21
29	INJURIES & OCCUPATIONAL ILLNESSES	10.4	Army program database management	8.8	0.38	4	65
29	INJURIES & OCCUPATIONAL ILLNESSES	10.4	Training classes/materials	8.7	0.2	2.1	50
29	INJURIES & OCCUPATIONAL ILLNESSES	10.4	Document development/review	8.3	0.2	2.1	49
29	INJURIES & OCCUPATIONAL ILLNESSES	10.4	Desk-top consultation	7.1	0.2	2.1	48
29	INJURIES & OCCUPATIONAL ILLNESSES	10.4	Field study	8.7	0.02	0.2	1
27	INDUSTRIAL HEALTH PHYSICS	10.0	Field study	9.4	0.69	6.9	77
51	HEARING CONSERVATION	10.0	HEARS	10.7	0.65	6.5	76
87	HEALTH EFFECTS RESEARCH	10.0	Document development review	9.6	0.5	5	71
87	HEALTH EFFECTS RESEARCH	10.0	Field study	9.3	0.5	5	70
51	HEARING CONSERVATION	10.0	Training classes and materials	10.3	0.25	2.5	53
27	INDUSTRIAL HEALTH PHYSICS	10.0	Document development/review	7.7	0.15	1.5	31
27	INDUSTRIAL HEALTH PHYSICS	10.0	Desk-top consultations	5.7	0.14	1.4	30
51	HEARING CONSERVATION	10.0	Field study	11.8	0.1	1	20
51	HEARING CONSERVATION	10.0	Desk-top consultations	9.7	0.1	1	19
64	OCCUPATIONAL & ENVIRONMENTAL MEDICINE	9.4	Residency program	8.8	0.6	5.6	72
64	OCCUPATIONAL & ENVIRONMENTAL MEDICINE	9.4	Document development/review	9.2	0.1	0.9	18

Hypothetical Ranking of Selected Products and Services for Reallocation

Program Number	Program Name OCCUPATIONAL & ENVIRONMENTAL	Program Rank Score	Revised Products and Services	Product/Service Rank Score	% Level of Effort to Prod/Serv	Weighted Value (Prog Rank x % effort)	Rank Order for Cut Consideration based on % level of effort
64	MEDICINE	9.4	4 Training classes and materials		0.1	0.9	17
64	OCCUPATIONAL & ENVIRONMENTAL MEDICINE	9.4	Field study	7.8	0.05	0.5	9
64	OCCUPATIONAL & ENVIRONMENTAL MEDICINE	9.4	Desk-top consultation	7.6	0.05	0.5	8
85	TOXICITY EVALUATION	9.2	Toxicological clearance	11.2	0.5	4.6	68
37	MANAGEMENT	9.2	Field study	9.8	0.5	4.6	67
85	TOXICITY EVALUATION	9.2	Document development/review	9.9	0.3	2.8	57
55	INDUSTRIAL HYGIENE FIELD SERVICES	9.2	Document development/review	6.8	0.25	2.3	51
85	TOXICITY EVALUATION	9.2	Toxicological studies	9.9	0.2	1.8	45
55	INDUSTRIAL HYGIENE FIELD SERVICES		Training classes and materials	8.5	0.2	1.8	44
37	HAZARDOUS AND MEDICAL WASTE MANAGEMENT		MIDI	8.0	0.2	1.8	43
55	INDUSTRIAL HYGIENE FIELD SERVICES	9.2	Desk-top consultations	7.3	0.2	1.8	42
55	INDUSTRIAL HYGIENE FIELD SERVICES		Equipment calibration/support	5.4	0.2	1.8	41
37	HAZARDOUS AND MEDICAL WASTE MANAGEMENT		Information sharing	8.8	0.15	1.4	28
37	HAZARDOUS AND MEDICAL WASTE MANAGEMENT		Document development/review	9.0	0.1	0.9	16
55	INDUSTRIAL HYGIENE FIELD SERVICES		Field study	8.8	0.1	0.9	15
55	INDUSTRIAL HYGIENE FIELD SERVICES		Ergonomic study	8.2	0.05	0.5	7
37	HAZARDOUS AND MEDICAL WASTE MANAGEMENT	9.2	Desk-top consultation	7.9	0.05	0.5	6
31	WATER SUPPLY MANAGEMENT	8.7	Field water supply survey	12.0	0.5	4.4	66
31	WATER SUPPLY MANAGEMENT	8.7	Document development/review	7.5	0.3	2.6	54
31	WATER SUPPLY MANAGEMENT	8.7	Field Study	7.2	0.2	1.7	39
16	PEST MANAGEMENT	8.5	Army program data management	7.7	0.21	1.8	40
16	PEST MANAGEMENT	8.5	Training classes and materials	8.0	0.2	1.7	37
16	PEST MANAGEMENT	8.5	Pesticide resistance testing	8.0	0.16	1.4	27
16	PEST MANAGEMENT	8.5	Arthropod ID/analysis	7.8	0.14	1.2	23
16	PEST MANAGEMENT	8.5	Pesticide treated papers	4.7	0.1	0.9	14
16	PEST MANAGEMENT	8.5	Field study	6.7	0.09	0.8	12
16	PEST MANAGEMENT	8.5	Document production/review	7.7	0.05	0.4	5
16	PEST MANAGEMENT	8.5	Desk-top consultation	5.1	0.05	0.4	4
59	IH MANAGEMENT	8.0	Training classes and materials	7.6	0.25	2	46
59	IH MANAGEMENT	8.0	ннім	10.7	0.2	1.6	34
59	IH MANAGEMENT	8.0	Desk-top consultation	6.5	0.2	1.6	33
59	IH MANAGEMENT	8.0	H Career Program management	6.0	0.15	1.2	24
59	IH MANAGEMENT	8.0	HMIS	7.0	0.1	0.8	13
59	IH MANAGEMENT	8.0	Field study	8.6	0.05	0.4	3
59	IH MANAGEMENT	8.0	Document development/review	7.8	0.05	0.4	2

Hypothetical Ranking of Selected Products and Services for Reallocation

Program Number	Program Name	Program Rank Score	Revised Products and Services	Product/Service Rank Score	% Level of Effort to Prod/Serv	Weighted Value (Prog Rank x % effort)	Rank Order for Cut Consideration based on % level of effort
77	ANALYTICAL CHEMISTRY	6.9	Sample analysis	5.8	0.5	3.5	64
77	ANALYTICAL CHEMISTRY	6.9	Document development/review	5.7	0.3	2.1	47
77	ANALYTICAL CHEMISTRY	6.9	Desk-top consultation	4.9	0.2	1.4	29
72	IMPROVEMENT	6.1	Cholinesterase program	6.5	1	6.1	75
82	MILITARY UNIQUE AND SPECIAL CHEMISTRY	5.8	Method development	5.4	0.5	2.9	59
82	MILITARY UNIQUE AND SPECIAL CHEMISTRY	5.8	Sample analysis	5.2	0.3	1.7	38
82	MILITARY UNIQUE AND SPECIAL CHEMISTRY	5.8	Document development/review	5.2	0.1	0.6	11
82	MILITARY UNIQUE AND SPECIAL CHEMISTRY	5.8	Desk-top consultations	5.0	0.1	0.6	10

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	Center for Health Promotion and Prevent	tive Medicine (USAC)	HPPM) with tools that	can be used to reallocate resources to		
support new and reprioritized missions.	promotion and preventive medicine pro					
individual products and services in 49 p	n to meet the new and reprioritized					
mission requirements. The tools selected into the process; and provide a rational an		reliable and objective	; integrate the revised s	strategy and mission focus principles		
	has developed five tools to assist the US	SACHPPM is accomp	lishing their reallocation	n. They are: 1) criteria that support		
programs by applying the weighted criter	ia; 4) a procedure to identify products ar	nd services for realloca	ation, taking into accou	nt the program ranking score and the		
results of the program manager's ranking We recommend: 1) the USACHPPM	of his program's products and services at I use the tools for resource allocation and	ind a mathematical mo d reallocation; and 2) i	del to be used for resou revise and standardize t	rce allocation and reallocation. the products and services to highlight		
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